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Robust performance in challenging environment

Investor update – Strategy 5.0 and Q3 2019 results

GM – Investor Relations | GM- Treasury | December 2019

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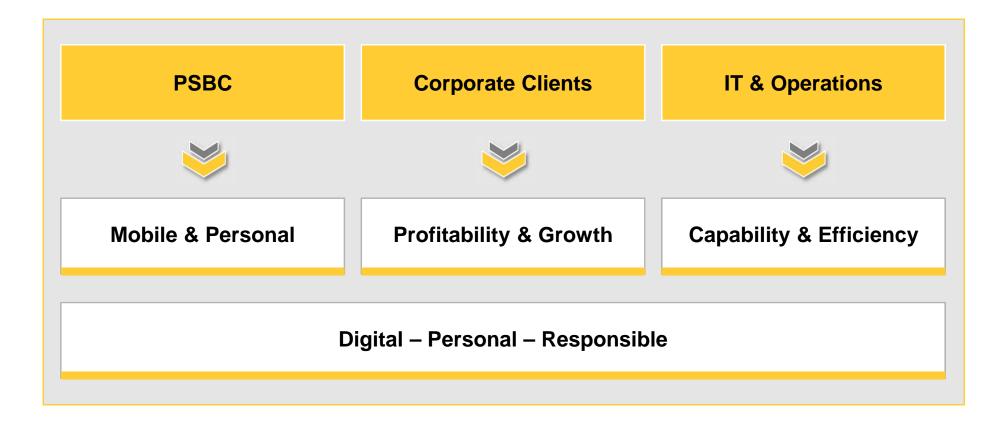
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Commerzbank 5.0 – the next strategic step





Despite headwinds, we aim for rising revenues until 2023



Supportive measures

Burdening headwinds

- Growth in customers and loan & securities volume in PSBC
- Pricing measures and cross- & up-selling of existing high-quality customer base
- > Enhanced share of wallet with Mittelstand
- Comprehensive roll-out of sector expertise

- > Even lower for even longer rate environment
- > Continuing pressure on margins
- Macroeconomic slow-down and effects of trade wars
- > Regulatory requirements, e.g. MiFID II



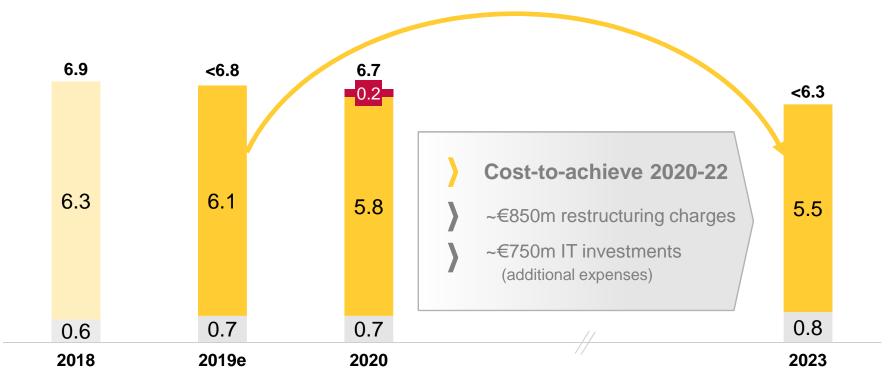
Commerzbank 5.0 will deliver €600m net cost savings

Operating expenses 2018 – 2023

(in €bn, incl. levies) Commerzbank excl. mBank mBank

Increased regulatory costs and delay of efficiencies from IT delivery model

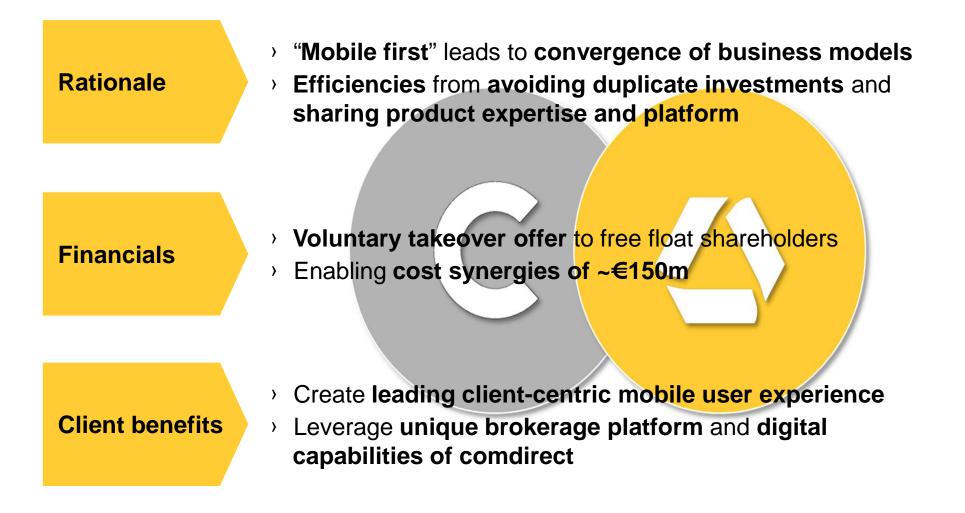
€600m net cost savings Commerzbank excl. mBank



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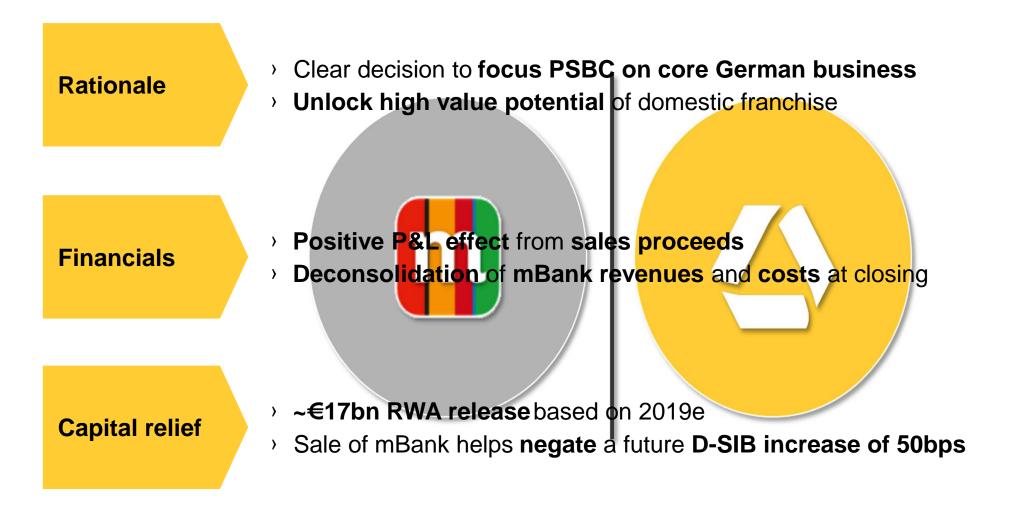


comdirect to be merged with Commerzbank AG





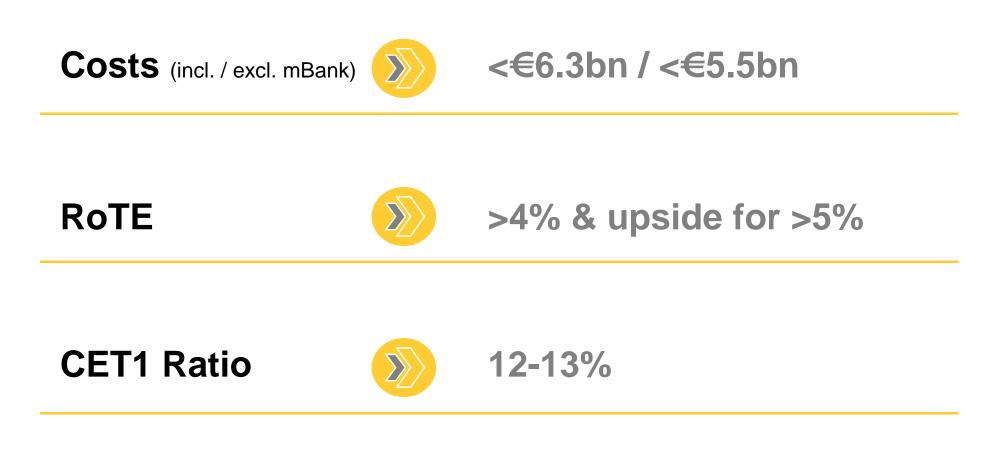
Sell mBank to advance investments and growth



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Targets 2023 of strategy Commerzbank 5.0



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Robust performance in challenging environment

Highlights Q3 2019

Further growth in customers and assets

- > In PSBC Germany141k net new customers and €4bn growth of loan and securities volumes
- In CC €89bn loan volume with corporates (+ €1bn)
- > Commerzbank 5.0 started clear execution plan

YoY improved net result of €294m – net RoTE 4.4%

- > Higher operating result of €448m based on increased revenues, reduced costs and lower risk result
- > Underlying revenues increase by 2.3% YoY driven by 2.7% higher NII and better fair value result
- Operating expenses and compulsory contributions of €1.62bn in line with FY guidance

Clean balance sheet and healthy risk profile – further dividend accrual

- CET1 ratio at 12.8% €3bn Credit Risk RWA increase after effect from TRIM and mitigating factors
- > Optimisation of capital structure by \$1bn AT1 issuance in early July
- Low risk result of -€114m Group NPL ratio of 0.8%



Key financial figures at a glance

Group Financial Results Group Capital² //// Exceptional Revenue Items **Operating result CET1** ratio fully loaded (€m) (%) 448 346 13.2 12.9 12.8 298 //////34 ////// 435 328 264 Q3 2019 Q3 2018 Q2 2019 Q3 2019 Q3 2018 Q2 2019 Leverage ratio fully loaded Net result¹ (% end of period) (€m) 294 271 4.7 4.5 4.5 218 Q3 2018 Q2 2019 Q3 2019 Q3 2018 Q2 2019 Q3 2019 1) Consolidated result attributable to Commerzbank shareholders and investors in additional equity GM – Investor Relations | GM- Treasury | December 2019 components 9 2) Includes net results reduced by dividend accrual and potential (fully discretionary) AT1 coupon

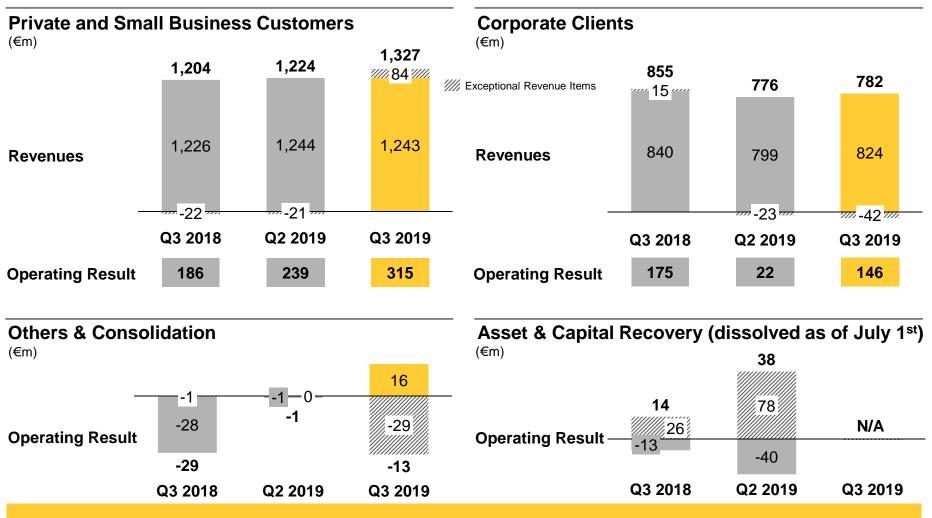


Exceptional revenue items

2018 (€m)	Revenues	2019 (€m)	Revenues
Q1 Hedging & valuation adjustments Polish group insurance business (P PPA Consumer Finance (PSBC)	-24 SBC) 52 -27		15 19 -34
Q2 Hedging & valuation adjustments PPA Consumer Finance (PSBC)	42 -25	 PPA Consumer Finance (PSBC) 	86 18 34 34
 Hedging & valuation adjustments PPA Consumer Finance (PSBC) 	41 -23 18	 PPA Consumer Finance (PSBC) 	74 16 13 03
Q4 Hedging & valuation adjustments PPA Consumer Finance (PSBC)	-95 -21 -115		
FY	-78		13
GM – Investor Relations GM- Treasury Decembe	er 2019		10



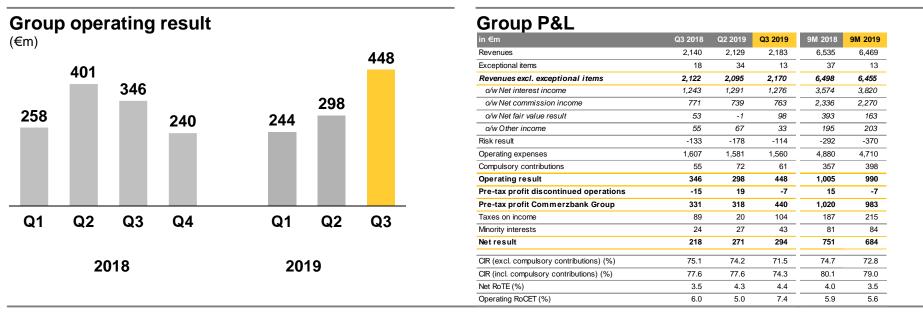
Revenues and operating results of Commerzbank divisions



GM – Investor Relations | GM- Treasury | December 2019



Higher operating result based on robust customer business

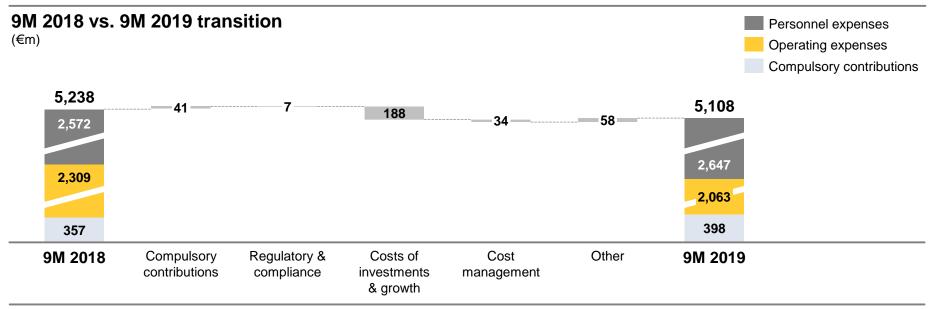


Highlights YoY

- > Improved operating result of €448m based on higher revenues, reduced costs and lower risk result
- > 2.7% underlying NII increase based on growth QoQ 1.2% decline in line with lower market rates environment
- NCI almost stable YoY increase QoQ due to better trade finance and capital market business and large transaction at Commerz Real
- > QoQ increase in underlying NFV includes higher contribution from Treasury and CC

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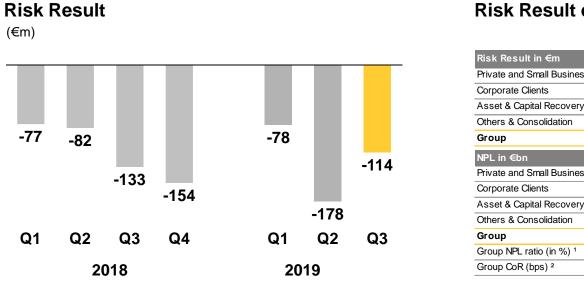
Cost development in line with FY guidance



- > Compulsory contributions increased by €41m thereof €36mat mBank
- > Prioritised and more efficient investments and further cost management drive overall cost reduction
- > "Other" reflects cost inflation for IT infrastructure and personnel expenses



Risk indicators remain stable despite the macro environment



Risk Result divisional split

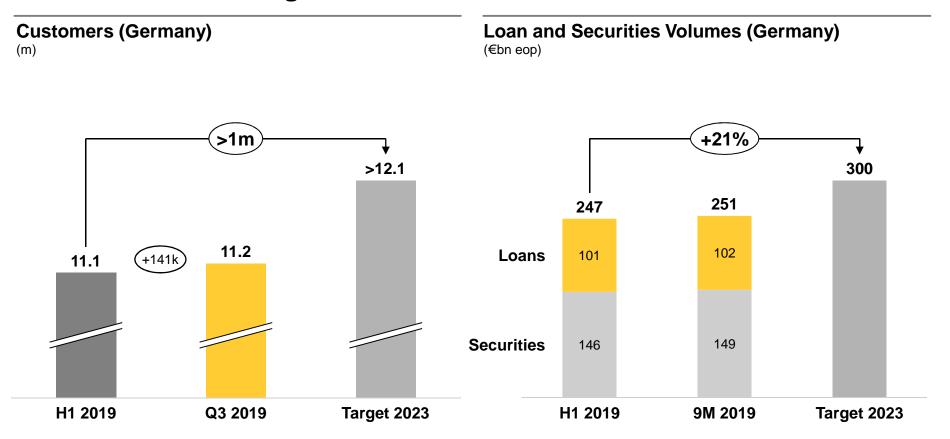
Risk Result in €m	Q3 2018	Q2 2019	Q3 2019	9M 2018	9M 2019
Private and Small Business Customers	-69	-48	-87	-184	-187
Corporate Clients	-61	-127	-31	-121	-186
Asset & Capital Recovery	2	-23	-	15	-24
Others & Consolidation	-3	21	4	-2	27
Group	-133	-178	-114	-292	-370
NPL in €bn					
Private and Small Business Customers	1.8	1.8	1.8	1.8	1.8
Corporate Clients	1.7	1.7	1.6	1.7	1.6
Asset & Capital Recovery	0.2	0.3	-	0.2	-
Others & Consolidation	-	-	0.2	-	0.2
Group	3.8	3.8	3.6	3.8	3.6
Group NPL ratio (in %) 1	0.9	0.8	0.8	0.9	0.8
Group CoR (bps) ²	9	16	10	9	11

- > PSBC and CC with healthy risk profile Group NPL ratio of 0.8%
- > YtD stable risk indicators and corresponding risk result of -€370m 2018 benefitted from large write-backs
- > Corporate Clients with benign risk result after more significant single cases in Q2

	1) NPL ratio = Default volume loans held at Amortised Cost and Fair Value OCI / Exposure at	
GM – Investor Relations GM- Treasury December 2019	Default	14
	 Cost of Risk (CoR) = Risk Result / Exposure at Default 	



Private and Small Business Customers: continued growth towards Commerzbank 5.0 targets





Private and Small Business Customers: operating result supported by ebase sale

Opera	ating	result					Segmental P&L					
(€m)							in €m	Q3 2018	Q2 2019	Q3 2019	9M 2018	9M 2019
						315	Revenues	1,204	1,224	1,327	3,641	3,751
						315	o/w Private Customers	607	598	570	1,804	1,757
					000		o/w Small Business Customers	203	204	204	606	609
004					239		o/w mBank	265	294	298	783	866
204	174	186	470				o/w comdirect	95	100	100	294	297
	174		172	153			o/w Commerz Real	56	47	71	175	179
							o/w exceptional revenue items	-22	-21	84	-22	44
							Revenues excl. exceptional items	1,226	1,244	1,243	3,663	3,707
							Risk result	-69	-48	-87	-184	-187
							Operating expenses	897	873	873	2,696	2,616
							Compulsory contributions	52	63	52	197	240
Q1	Q2	Q3	Q4	Q1	Q2	Q3	Operating result	186	239	315	563	707
							RWA (end of period in €bn)	40.5	44.8	46.5	40.5	46.5
							CIR (excl. compulsory contributions) (%)	74.4	71.4	65.8	74.0	69.7
	20	18		201	9		CIR (incl. compulsory contributions) (%)	78.8	76.5	69.7	79.5	76.2
					-		Operating return on equity (%)	15.5	18.2	23.1	16.0	17.9

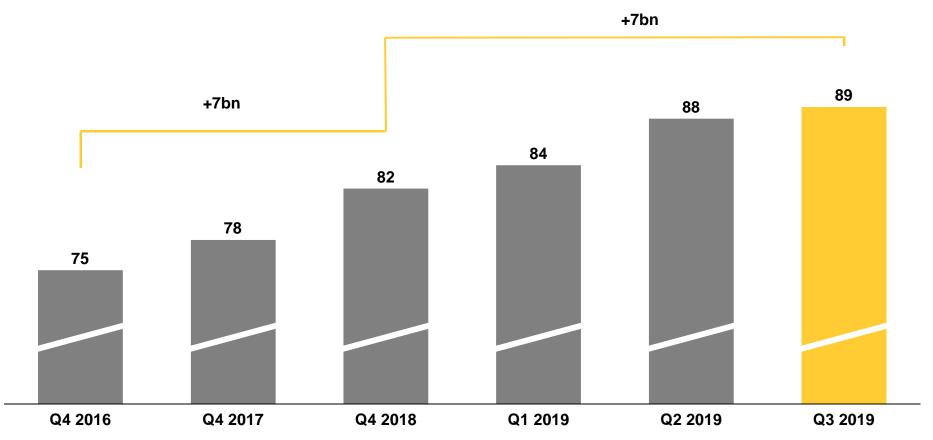
- > Q3 operating result of €315m reflects YoY improved underlying revenues and €84m from exceptional items, including ebase
- > Underlying revenues driven by YoY 4.5% higher NII from growth offsetting impact from rates and recent ECB decisions
- Asset growth driven by German mortgages up €1.1bn to €79.2bn with increased margins in Q3 consumer finance book at €3.7bn
- > Commerz Real includes contribution from successful large transaction in Q3



Corporate Clients: continued loan volume growth



(€bn | Mittelstand and International Corporates)





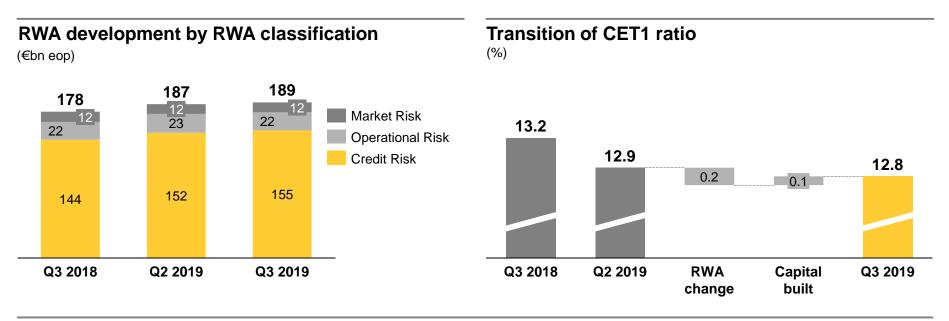
Corporate Clients: resilient customer business and favourable risk result

Operating result (€m)							Segmental P&L					
(em)							in €m	Q3 2018	Q2 2019	Q3 2019	9M 2018	9M 2019
							Revenues	855	776	782	2,620	2,418
							o/w Mittelstand	453	438	447	1,311	1,338
	218						o/w International Corporates	211	239	238	654	730
	210	475					o/w Financial Institutions	116	124	129	352	379
		175				4.4.0	o/w others	60	-2	9	297	44
				120		146	o/w exceptional revenue items	15	-23	-42	5	-74
97			111	120			Revenues excl. exceptional items	840	799	824	2,614	2,492
							Risk result	-61	-127	-31	-121	-186
					~~		Operating expenses	617	619	596	1,899	1,834
					22		Compulsory contributions	1	8	8	110	109
							Operating result	175	22	146	489	289
Q1	Q2	Q3	Q4	Q1	Q2	Q3	Pre-tax profit discontinued operations	-15	19	-7	15	-7
							RWA (end of period in €bn)	96.2	102.5	103.1	96.2	103.1
	20)18		2019			CIR (excl. compulsory contributions) (%)	72.2	79.7	76.3	72.5	75.8
				2010			CIR (incl. compulsory contributions) (%)	72.4	80.8	77.3	76.7	80.3
							Operating return on equity (%)	6.4	0.7	4.8	6.1	3.2

- YoY €35m better customer revenues driven by International Corporates and Financial Institutions due to better trade finance and capital market business
- > Revenues in Mittelstand stable based on strong customer franchise with growth offsetting margin pressure
- Resilient customer business and low risk result were offset by lack of contribution from legacy portfolios in Others and negative exceptional revenue items leading to €29m lower operating result YoY



Capital ratio of 12.8% includes TRIM effect



- > CET1 ratio at 12.8% above year-end target
- > €3bn Credit Risk RWA increase after TRIM effect and RWA management
- Capital built mainly from retained earnings net of dividend accrual and potential (fully discretionary) AT1 coupon, partly offset by higher capital deductions



Commerzbank intends to merge comdirect

- > Offer price of €11.44 includes 25% premium to comdirect's share price before announcement
- Offer acceptance period until 6 December 2019
- > Two scenarios from comdirect's shareholder perspective
 - **1.** Commerzbank acquires ≥ 90% of comdirect shares
 - Squeeze-out and immediate merger of Commerzbank AG with comdirect bank AG
 - Shareholders receive €11.44 in cash
 - Retrospective compensation if independent appraisal determines higher valuation for comdirect
 - 2. Commerzbank acquires < 90% of comdirect shares
 - Commerzbank will pursue a **statutory merger proceeding** ("Direkte Verschmelzung")
 - Commerzbank acquires comdirect's outstanding shares via share swap by issuing new shares



Objectives and expectations for 2019

2019 – Outlook

We continue our growth strategy – however, we do not expect higher underlying revenues 2019 vs. 2018

We target a cost base below €6.8bn

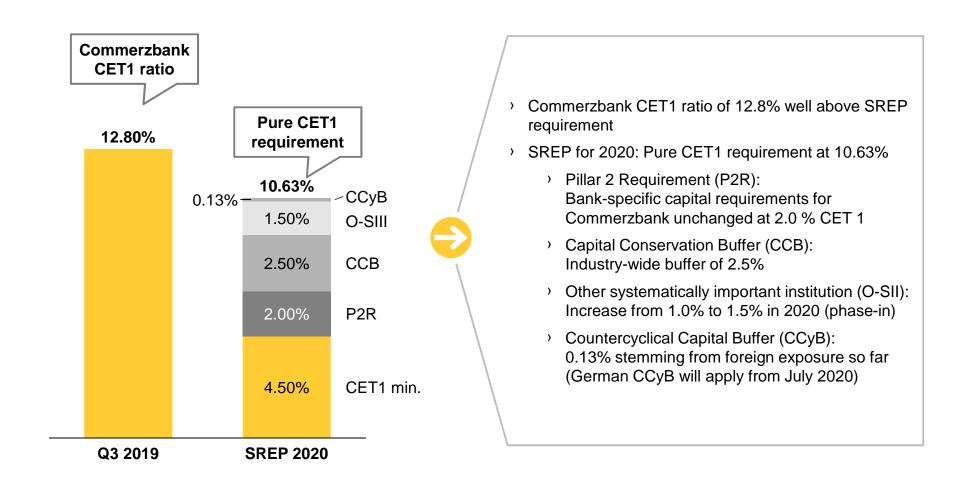
We expect a risk result not below €550m

We plan to maintain a dividend pay-out ratio comparable to 2018

We target a CET1 ratio ≥12.75%



SREP 2020 – CET1 ratio well above requirement

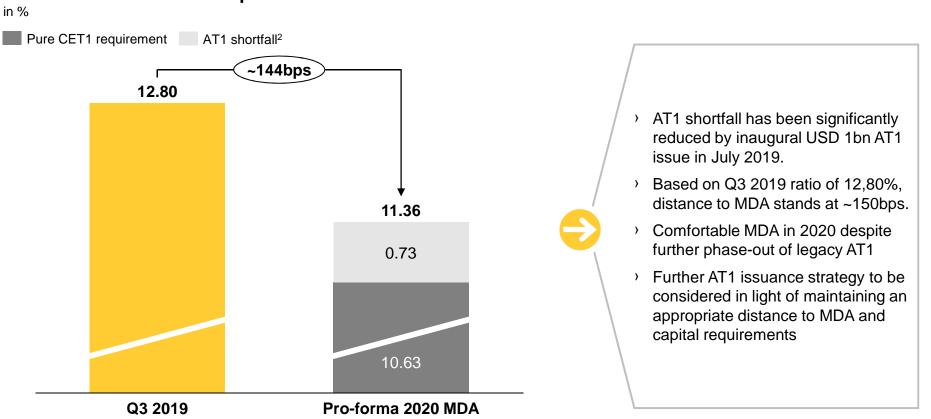




Distance to MDA comfortable

Distance to MDA – Status quo based on 2020 SREP¹

in %

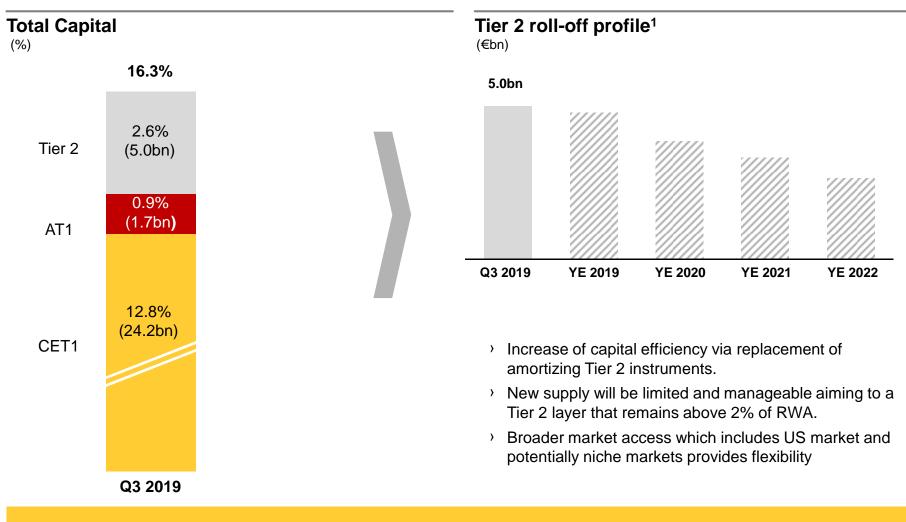


incl. AT1 shortfall

CET1



Total Capital – Development of Tier 2



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Commerzbank's issuance strategy consistent with MREL requirement

MREL requirement

- In June 2018, Commerzbank has received the formal MREL requirement on a consolidated basis calibrated based on data as of 31 December 2016
- The minimum requirement in terms of RWA is 27.27% ¹ being in line with SRB's 2017 policy which was applicable at the time
- The MREL requirement contains a transitional period and is to be complied with after 30 June 2020
- As of 31 December 2018 Commerzbank fulfils the future MREL requirement with a MREL ratio of 28.8% of RWA
- > Current issuance strategy consistent with the requirement
- A new minimum requirement is expected H2 2019. It will be based on the new methodology of the SRB's 2018 MREL policy

MREL ratio

(% of RWA)

28.8%Other MREL-
eligible >1 year45.1%Non-preferred
senior >1 year36.7%Own Funds
instruments217.0%

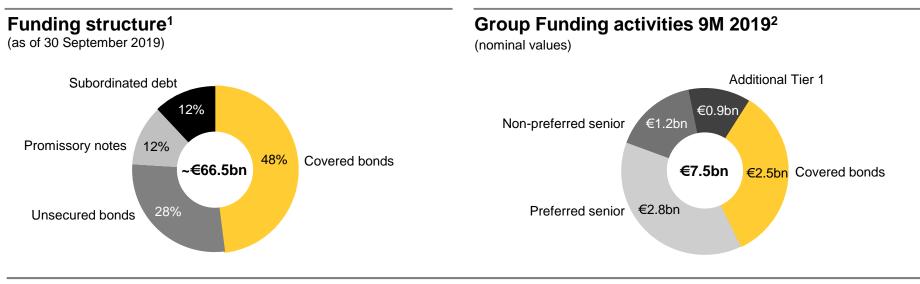
 The legally binding MREL requirement is defined as a percentage of total liabilities and own funds (TLOF) and stands at 12.78% based on data as of 31 December 2016

YE 2018

Includes amortized amount (regulatory) of Tier 2 instruments with maturity > 1 year
 According to §46f KWG or Non-Preferred Senior by contract
 Non-Covered / Non-Preferred deposits; Preferred Senior and mBank Senior Unsecured



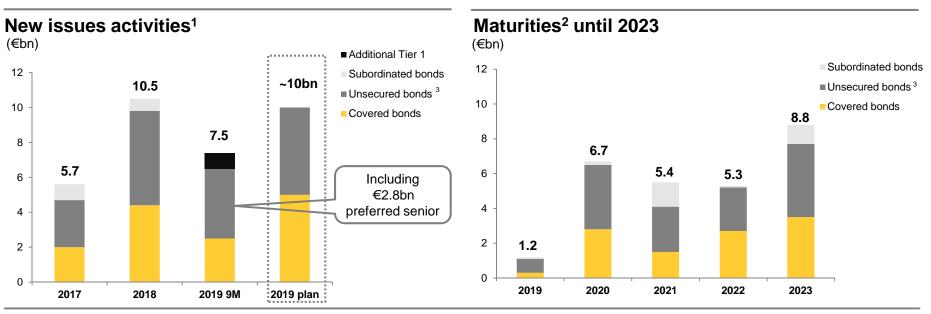
Capital markets funding activities



- > €7.5bn issued in 9M 2019 (average term over 8 years) thereof:
 - Covered bonds: €2bn benchmarks with maturities from 5 years and 15 years
 - Preferred senior: 2 benchmark transactions of 5 and 7 years benchmark; total volume of €2.25bn
 - Non-preferred senior: 2 benchmark transactions with 5 years and 7 years maturity; total volume of €1.0bn
 - Inaugural Additional Tier 1: \$1bn perpetual non-call April 2025 with 7% p.a. coupon
- > Total funding volume for 2019 expected to be approx. €10bn



Diversification of funding sources – optimisation of capital structure



Strategy

- > Issuance requirements 2019 around €10bn no big deviation expected for 2020
- > Ongoing review of funding plan throughout the year, final funding depends on asset / RWA development
- > New issuance to replace maturing debt and meet regulatory requirements
- > Continued focus on diversification: new foreign markets and new investors
- > New funding will support the well balanced maturity profile

- 1) Commerzbank Group, values based on nominal basis as of September 30th 2019
- 2) basis IFRS values as of September 30th, 2019; non-preferred and preferred senior bonds 27
- 3) unsecured bonds incl. preferred and non-preferred senior bonds



Rating overview Commerzbank

As of 7 November 2019	S&P Global	MOODY'S INVESTORS SERVICE	FitchRatings	SCOPE Scope Ratings
Bank Ratings	S&P	Moody's	Fitch	Scope
Counterparty Rating/ Assessment ¹	А	A1/ A1 (cr)	A- (dcr)	-
Deposit Rating ²	A- negative	A1 stable	A-	-
Issuer Credit Rating (long-term debt)	A- negative	A1 stable	BBB+ negative	A negative
Stand-alone Rating (financial strength)	bbb+	baa2	bbb+	-
Short-term debt	A-2	P-1	F1	S-1 stable
Product Ratings (unsecured issuances)				
Preferred senior unsecured debt	A- negative	A1 stable	A-	A negative
Non-preferred senior unsecured debt	BBB	Baa2	BBB+ negative	A- negative
Subordinated debt (Tier 2)	BBB-	Baa3	BBB	BBB negative
Additional Tier 1 (AT1)	BB	Ba2	-	_

Rating events in Q3 2019

> FitchRatings upgraded Commerzbank's short-term bank rating by one notch to F1

Rating events in October 2019

- > FitchRatings revised the outlook of Commerzbank's issuer credit rating to negative (before stable)
- Scope Ratings revised the outlook of Commerzbank's issuer credit rating, preferred senior unsecured, non-preferred senior unsecured and subordinated debt ratings to negative (before stable)

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Includes client business (i.e. counterparty for derivatives)
 Includes corporate and institutional deposits

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Commerzbank Group

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German economy 2020 – looking for the turn-around

	 After shrinking slightly in Q2 real GDP probably fell in Q3, too, fulfilling the definition of a "technical recession". 	DAX (avg. p.a.)	
Current development	 Even if the service sector recently has shown some weakness, it is still holding up significantly better than manufacturing. This divergence points to weak external demand as the main reason of recent weak growth. In contrast, the ECB's monetary policy is still supporting domestic demand. 	10,957 10,196	12,431 12,272 11,900
	 Given the still low readings of sentiment indicators there are no signs yet for a fast turn-around. 	2015 2016	2017 2018 2019e
Our expectation for 2019/2020	Next year somewhat stronger demand in some parts of the world economy (especially in China and other Emerging markets) will probably help global as well as German manufacturing. Accordingly the sentiment indicators such as the Ifo business climate could stabilize in the coming months. However, we are unlikely to experience a classical cycling upswing.	Euribor (avg. p.a. %) -0.02 -0.26	0.22 0.22
	 The German economy will expand only by 0.4% in 2019 (after 1.5% in 2018). Growth in 2020 should be somewhat better again with an increase of real GDP by 0.8%. 	2015 2016	-0.32 -0.32 -0.37 2017 2018 2019e
	 The export oriented German economy is suffering especially from rising protectionism initiated by the US government. 	GDP (change vs. previo	us year %)
Risks in the long-run	 Germany's competitiveness within the Euro area has eroded over the past years. The negative consequences have already become visible. The auto industry e.g. has shifted part of its production abroad. 	1.7 2.0 2.2 1.8	$5^{2.6}$
	 Economic policy has been geared more towards redistribution of income than support for growth, and this will not change for the time being. 	2015 2016 2	2017 2018 2019e 2020e

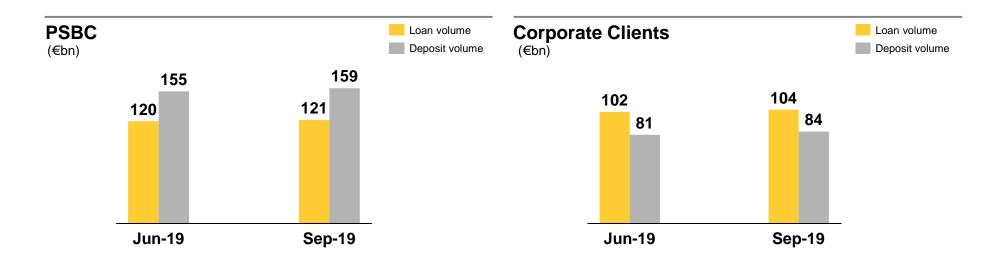


Commerzbank financials at a glance

Group	Q3 2018	Q2 2019	Q3 2019	9M 2018	9M 2019
Operating result (€m)	346	298	448	1,005	990
Net result (€m)	218	271	294	751	684
CET1 ratio fully loaded (%) ¹	13.2	12.9	12.8	13.2	12.8
Total assets (€bn)	493	518	513	493	513
RWA fully loaded (€bn)	178	187	189	178	189
Leverage ratio fully loaded (%)	4.5	4.5	4.7	4.5	4.7
Cost/income ratio (excl. compulsory contributions) (%)	75.1	74.2	71.5	74.7	72.8
Cost/income ratio (incl. compulsory contributions) (%)	77.6	77.6	74.3	80.1	79.0
Net RoE (%)	3.1	3.9	4.0	3.6	3.2
Net RoTE (%)	3.5	4.3	4.4	4.0	3.5
Total capital ratio fully loaded (%) ¹	16.4	15.7	15.8	16.4	15.8
NPL ratio (in %)	0.9	0.8	0.8	0.9	0.8
CoR (bps)	9	16	10	9	11



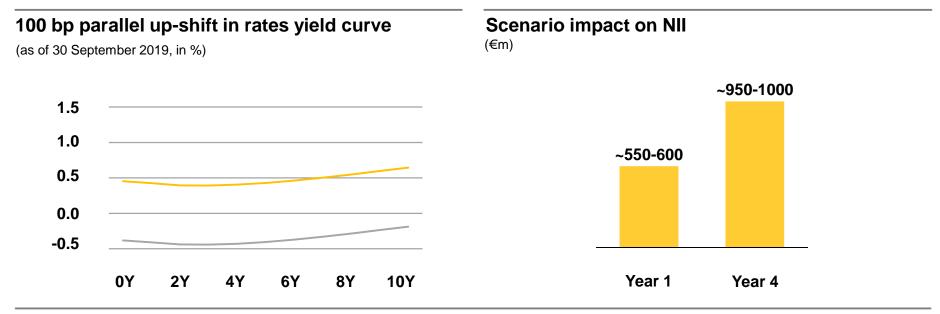
Continuing loan and deposit growth



- Loan growth in Private and Small Business Customers mainly driven by mortgage business in Germany and mBank's loan book
- Increased loan volumes in Mittelstand and International Corporates partially offset by lower loan volumes in Financial Institutions



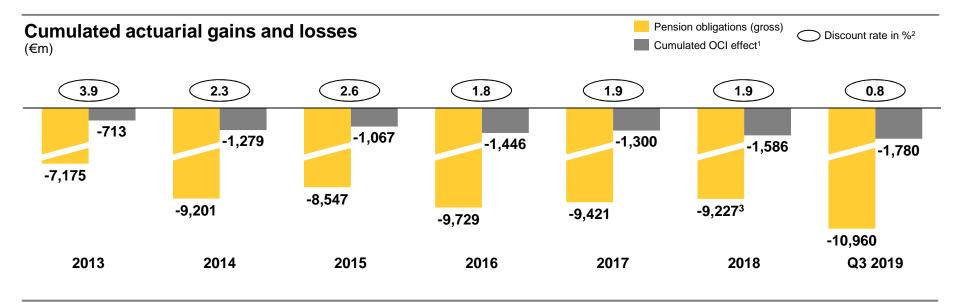
Significant NII potential in scenario of rising interest rates



- > Year 1 effect of ~€550-600m driven by short-end rates due to large stock of overnight (excess) deposits
- > Thereof ~1/2 stem from leaving the negative interest rate territory
- > Year 4 effect of ~€950-1000m driven by higher reinvestment yield of modelled deposits used to refinance longer term loans

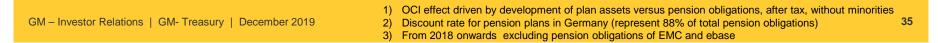


IAS 19: Development of pension obligations



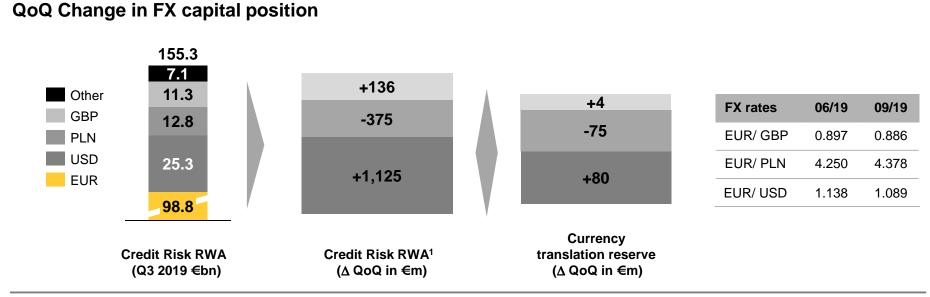
Additional information

- Pension obligations increased YtD due to massive decrease in discount rate. This effect could be compensated through an increased market value of plan assets (LDI approach)
- YtD OCI capital effect of -€194m after tax
- > The IAS19 discount rate is derived from a AA rated corporate bond basket yield with average duration of 18 years
- > The average funding ratio (plan assets vs. pension obligations) of all Group plans is 93.7%
- > Since 2013, hedge via plan assets dampened the obligation increase of €3,785m to a cumulated OCI capital effect of -€1,780m





Strengthening of USD with net negative impact on capital ratio



Explanation

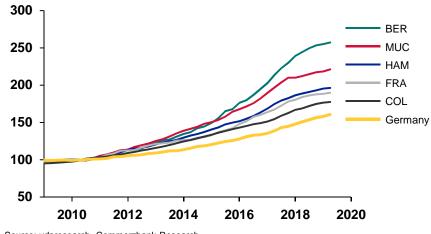
- > QoQ the EUR weakened by -4.3% against the USD resulting in €1.1bn higher Credit Risk RWA
- Due to the USD strengthening, the currency translation reserve for USD increased by €80m, but was nearly compensated by the decreasing currency translation reserve for PLN – latter with minor impacts on Credit Risk RWA
- Negative impact of USD due to higher Credit Risk RWA and the negative impact of PLN due to decreasing currency translation reserve lead to total negative impact on capital ratio



Residential mortgage business vs. property prices

German residential properties





Source: vdpresearch, Commerzbank Research

- Prices of houses and flats, existing stock and newly constructed dwellings, averages
- Munich (MUC), Berlin (BER), Hamburg (HAM), Frankfurt (FRA), Cologne (COL)

Overall mortgage portfolio

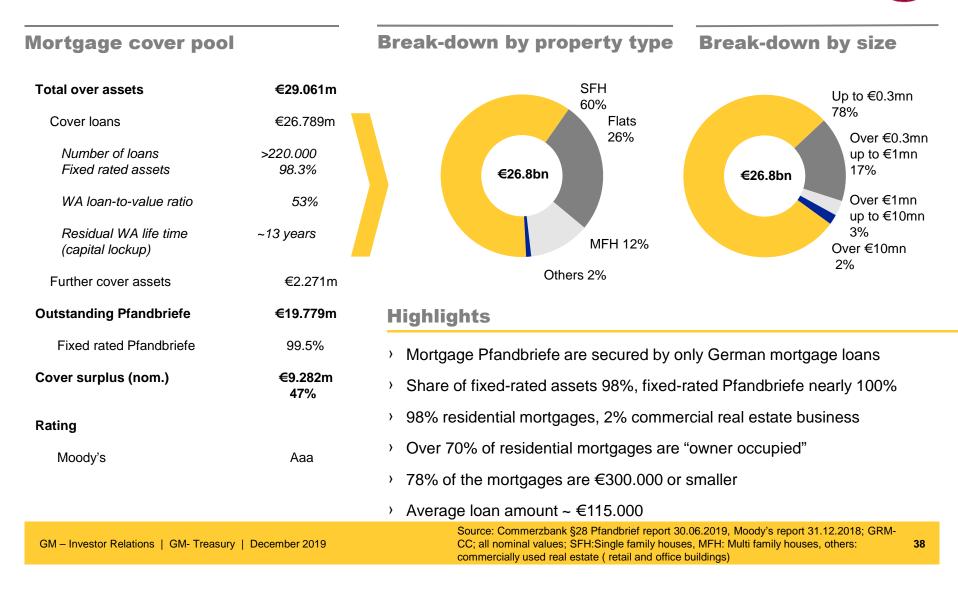
- > Growing mortgage volume with a very good risk quality:
 - 12/15: EaD €62.6bn RD 12bp
 - 12/16: EaD €66.8bn RD 10bp
 - 12/17: EaD €75.2bn RD 9bp
 - 12/18: EaD €81.0bn RD 9bp
 - 03/19: EaD €83.8bn RD 9bp
 - 06/19: EaD €84.8bn RD 8bp
 - 09/19: EaD €85.7bn RD 8bp
- > Rating profile with a share of 86% in investment grade ratings
- Vintages of recent years developed more favourably so far and NPLs remain at a low level
- Due to risk-oriented selection, RD still very low
- As a consequence of low interest rates, repayment rates remain on a very high level
- Average "Beleihungsauslauf" (BLA) in new business of 85% in Q3/2019. German BLA is more conservative than the internationally used LtV definition due to the application of the strict German Pfandbrief law



Risk parameters still on very good level, loan decisions remain conservative

Mortgage cover pool with German mortgages

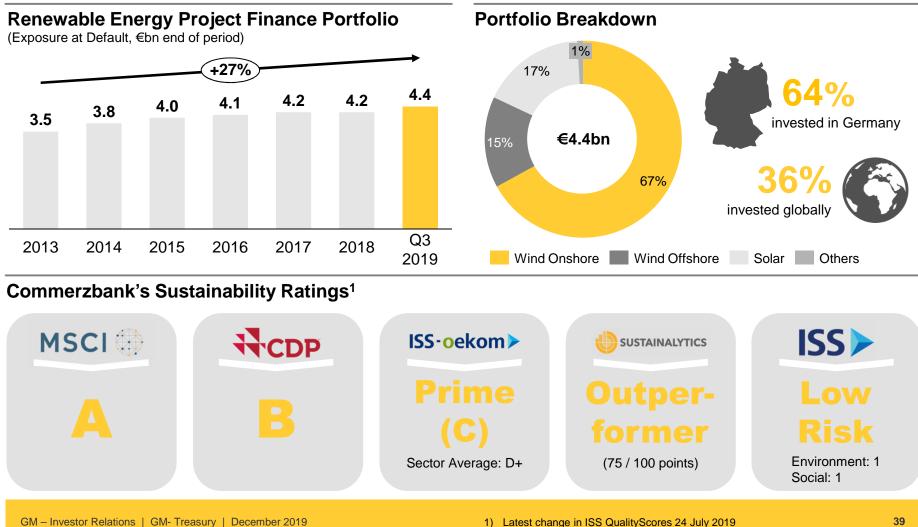
as of 30.06.2019



COMMERZBANK



As a leading German provider of renewable energy project finance it is our objective to become Germany's most sustainable commercial bank





Commerzbank Group

€m	Q1 2018	Q2 2018	Q3 2018	9M 2018	Q4 2018	FY 2018	Q1 2019	Q2 2019	Q3 2019	9M 2019
Total clean revenues	2,216	2,160	2,122	6,498	2,151	8,649	2,190	2,095	2,170	6,455
Exceptional items	1	18	18	37	-115	-78	-34	34	13	13
Total revenues	2,217	2,178	2,140	6,535	2,035	8,570	2,156	2,129	2,183	6,469
o/w Net interest income	1,098	1,190	1,223	3,511	1,237	4,748	1,231	1,274	1,259	3,764
o/w Net commission income	802	763	771	2,336	754	3,089	768	739	763	2,270
o/w Net fair value result	203	200	85	488	-121	366	85	28	15	127
o/w Other income	115	25	62	201	166	367	73	88	146	307
o/w Dividend income	14	6	9	30	6	36	1	10	5	16
o/w Net income from hedge accounting	-16	36	6	26	22	48	50	46	36	132
o/w Other financial result	-19	3	6	-9	35	26	-20	31	-20	-9
o/w At equity result	6	3	1	9	2	12	5	2	2	9
o/w Other net income	129	-24	40	145	101	245	37	-1	124	159
Risk result	-77	-82	-133	-292	-154	-446	-78	-178	-114	-370
Operating expenses	1,638	1,636	1,607	4,880	1,579	6,459	1,569	1,581	1,560	4,710
Compulsory contributions	244	58	55	357	63	420	265	72	61	398
Operating result	258	401	346	1,005	240	1,245	244	298	448	990
Pre-tax result discontinued operations	42	-12	-15	15	-30	-15	-19	19	-7	-7
Pre-tax result Commerzbank Group	301	389	331	1,020	210	1,230	225	318	440	983
Taxes on income	5	94	89	187	75	262	91	20	104	215
Minority Interests	34	23	24	81	22	103	14	27	43	84
Consolidated Result attributable to Commerzbank shareholders and investors in additional equity components	262	272	218	751	113	865	120	271	294	684
Total Assets	470,031	487,536	493,220	493,220	462,386	462,386	503,263	518,047	513,343	513,343
o/w Discontinued operations	-	-	-	-	12,996	12,996	14,068	13,613	9,347	9,347
Average capital employed	22,468	22,640	23,097	22,746	23,399	22,886	23,440	23,818	24,108	23,785
RWA credit risk (end of period)	136,014	141,648	142,633	142,633	145,229	145,229	150,964	151,377	154,838	154,838
RWA market risk (end of period)	10,987	10,673	11,507	11,507	10,801	10,801	10,418	11,045	11,397	11,397
RWA operational risk (end of period)	21,090	21,297	21,685	21,685	21,393	21,393	21,562	22,833	21,859	21,859
RWA (end of period) continued operations	168,091	173,618	175,825	175,825	177,423	177,423	182,944	185,256	188,094	188,094
RWA (end of period) discontinued operations	1,999	1,890	2,535	2,535	3,075	3,075	2,213	1,541	1,351	1,351
RWA (end of period)	170,090	175,508	178,360	178,360	180,498	180,498	185,158	186,797	189,445	189,445
Cost/income ratio (excl. compulsory contributions) (%)	73.9%	75.1%	75.1%	74.7%	77.6%	75.4%	72.8%	74.2%	71.5%	72.8%
Cost/income ratio (incl. compulsory contributions) (%)	84.9%	77.8%	77.6%	80.1%	80.6%	80.3%	85.1%	77.6%	74.3%	79.0%
Operating return on CET1 (RoCET) (%)	4.6%	7.1%	6.0%	5.9%	4.1%	5.4%	4.2%	5.0%	7.4%	5.6%
Operating return on tangible equity (%)	4.0%	6.1%	5.3%	5.1%	3.6%	4.8%	3.7%	4.5%	6.6%	4.9%
Return on equity of net result (%)	3.8%	3.9%	3.1%	3.6%	1.6%	3.1%	1.7%	3.9%	4.0%	3.2%
Net return on tangible equity (%)	4.2%	4.3%	3.5%	4.0%	1.8%	3.4%	1.9%	4.3%	4.4%	3.5%



Private and Small Business Customers

€m	Q1	Q2	Q3	9M	Q4	FY	Q1	Q2	Q3	9M
	2018	2018	2018	2018	2018	2018	2019	2019	2019	2019
Total clean revenues	1,211	1,225	1,226	3,663	1,184	4,847	1,220	1,244	1,243	3,707
Exceptional items	25	-25	-22	-22	-23	-44	-20	-21	84	44
Total revenues	1,236	1,200	1,204	3,641	1,162	4,803	1,200	1,224	1,327	3,751
o/w Net interest income	616	644	649	1,910	667	2,577	665	691	686	2,042
o/w Net commission income	508	470	483	1,461	465	1,926	468	461	485	1,413
o/w Net fair value result	32	54	48	134	26	160	57	48	51	156
o/w Other income	80	32	24	136	4	140	11	24	105	139
o/w Dividend income	2	2	7	11	-1	10	1	4	-	5
o/w Net income from hedge accounting	-	-1	-1	-2	1	-1	1	1	1	2
o/w Other financial result	11	20	9	40	8	48	7	5	11	23
o/w At equity result	-	1	-1	-	-	-	3	-	-	3
o/w Other net income	68	10	10	88	-5	83	-1	14	93	106
Risk result	-49	-66	-69	-184	-49	-233	-52	-48	-87	-187
Operating expenses	888	912	897	2,696	890	3,586	870	873	873	2,616
Compulsory contributions	96	49	52	197	52	249	125	63	52	240
Operating result	204	174	186	563	172	735	153	239	315	707
Total Assets	130,511	131,769	136,612	136,612	138,435	138,435	141,420	144,551	147,036	147,036
Liabilities	155,732	160,727	165,452	165,452	170,018	170,018	175,917	180,930	182,143	182,143
Average capital employed	4,633	4,676	4,787	4,701	4,902	4,751	5,102	5,248	5,446	5,263
RWA credit risk (end of period)	32,897	33,529	34,643	34,643	35,523	35,523	37,292	38,334	40,469	40,469
RWA market risk (end of period)	876	782	802	802	780	780	919	946	949	949
RWA operational risk (end of period)	5,024	5,012	5,033	5,033	5,111	5,111	4,950	5,494	5,038	5,038
RWA (end of period)	38,797	39,323	40,478	40,478	41,414	41,414	43,162	44,774	46,457	46,457
Cost/income ratio (excl. compulsory contributions) (%)	71.8%	76.0%	74.4%	74.0%	76.6%	74.7%	72.5%	71.4%	65.8%	69.7%
Cost/income ratio (incl. compulsory contributions) (%)	79.6%	80.0%	78.8%	79.5%	81.0%	79.8%	82.9%	76.5%	69.7%	76.2%
Operating return on CET1 (RoCET) (%)	17.6%	14.9%	15.5%	16.0%	14.0%	15.5%	12.0%	18.2%	23.1%	17.9%
Operating return on tangible equity (%)	17.2%	14.6%	15.1%	15.6%	13.7%	15.1%	11.6%	17.7%	22.7%	17.5%



Corporate Clients

€m	Q1 2018	Q2 2018	Q3 2018	9M 2018	Q4 2018	FY 2018	Q1 2019	Q2 2019	Q3 2019	9M 2019
Total clean revenues	865	909	840	2,614	846	3,460	869	799	824	2,492
Exceptional items	-1	-8	15	5	-49	-43	-8	-23	-42	-74
Total revenues	864	901	855	2,620	797	3,417	861	776	782	2,418
o/w Net interest income	418	437	454	1,308	471	1,779	467	453	460	1,381
o/w Net commission income	300	298	295	893	299	1,192	307	287	286	881
o/w Net fair value result	108	193	99	401	24	424	75	22	18	114
o/w Other income	39	-28	7	18	4	22	11	15	17	43
o/w Dividend income	10	-3	5	11	3	14	1	3	4	7
o/w Net income from hedge accounting	-	2	-1	1	3	4	6	6	9	21
o/w Other financial result	1	-2	-4	-5	-17	-22	-	2	-2	-
o/w At equity result	6	2	2	10	2	12	2	2	2	6
o/w Other net income	22	-27	5	1	13	14	3	1	4	8
Risk result	-25	-35	-61	-121	-73	-194	-28	-127	-31	-186
Operating expenses	643	639	617	1,899	604	2,503	619	619	596	1,834
Compulsory contributions	100	9	1	110	9	119	93	8	8	109
Operating result	97	218	175	489	111	600	120	22	146	289
Pre-tax result discontinued operations	42	-12	-15	15	-30	-15	-19	19	-7	-7
Pre-tax result discontinued operations Pre-tax result (total)	42 139	-12 206	-15 160	15 504	-30 81	-15 585	-19 101	19 42	-7 139	-7 282
•									-	-
Pre-tax result (total)	139	206	160	504	81	585	101	42	139	282
Pre-tax result (total) Total Assets	139	206	160	504 185,400	81 175,289	585 175,289	101 193,853	42 200,729	139 199,425	282 199,425
Pre-tax result (total) Total Assets o/w Discontinued operations	139 173,494 -	206 183,226 -	160 185,400 -	504 185,400	81 175,289 12,996	585 175,289 12,996	101 193,853 14,068	42 200,729 13,613	139 199,425 9,347	282 199,425 9,347
Pre-tax result (total) Total Assets o/w Discontinued operations Liabilities	139 173,494 -	206 183,226 -	160 185,400 - 192,826	504 185,400 - 192,826	81 175,289 12,996 179,291	585 175,289 12,996 179,291	101 193,853 14,068 196,809	42 200,729 13,613 200,151	139 199,425 9,347 202,857	282 199,425 9,347 202,857
Pre-tax result (total) Total Assets o/w Discontinued operations Liabilities o/w Discontinued operations	139 173,494 - 194,670 -	206 183,226 - 196,064 -	160 185,400 - 192,826 -	504 185,400 - 192,826 -	81 175,289 12,996 179,291 12,375	585 175,289 12,996 179,291 12,375	101 193,853 14,068 196,809 12,774	42 200,729 13,613 200,151 12,832	139 199,425 9,347 202,857 11,061	282 199,425 9,347 202,857 11,061
Pre-tax result (total) Total Assets o/w Discontinued operations Liabilities o/w Discontinued operations Average capital employed	139 173,494 - 194,670 - 10,328	206 183,226 - 196,064 - 10,555	160 185,400 - 192,826 - 10,989	504 185,400 - 192,826 - 10,625	81 175,289 12,996 179,291 12,375 11,250	585 175,289 12,996 179,291 12,375 10,770	101 193,853 14,068 196,809 12,774 11,589	42 200,729 13,613 200,151 12,832 12,051	139 199,425 9,347 202,857 11,061 12,130	282 199,425 9,347 202,857 11,061 11,899
Pre-tax result (total) Total Assets o/w Discontinued operations Liabilities o/w Discontinued operations Average capital employed RWA credit risk (end of period)	139 173,494 - 194,670 - 10,328 71,813	206 183,226 - 196,064 - 10,555 75,507	160 185,400 - 192,826 - 10,989 77,090	504 185,400 - 192,826 - 10,625 77,090	81 175,289 12,996 179,291 12,375 11,250 77,889	585 175,289 12,996 179,291 12,375 10,770 77,889	101 193,853 14,068 196,809 12,774 11,589 81,855	42 200,729 13,613 200,151 12,832 12,051 82,504	139 199,425 9,347 202,857 11,061 12,130 85,199	282 199,425 9,347 202,857 11,061 11,899 85,199
Pre-tax result (total) Total Assets o/w Discontinued operations Liabilities o/w Discontinued operations Average capital employed RWA credit risk (end of period) RWA market risk (end of period)	139 173,494 - 194,670 - 10,328 71,813 4,622	206 183,226 196,064 - 10,555 75,507 4,695	160 185,400 - 192,826 - 10,989 77,090 4,996	504 185,400 - 192,826 - 10,625 77,090 4,996	81 175,289 12,996 179,291 12,375 11,250 77,889 4,556	585 175,289 12,996 179,291 12,375 10,770 77,889 4,556	101 193,853 14,068 196,809 12,774 11,589 81,855 4,855	42 200,729 13,613 200,151 12,832 12,051 82,504 4,914	139 199,425 9,347 202,857 11,061 12,130 85,199 5,359	282 199,425 9,347 202,857 11,061 11,899 85,199 5,359
Pre-tax result (total) Total Assets o/w Discontinued operations Liabilities o/w Discontinued operations Average capital employed RWA credit risk (end of period) RWA operational risk (end of period) RWA operational risk (end of period)	139 173,494 - 194,670 - 10,328 71,813 4,622 10,092	206 183,226 - 196,064 - 10,555 75,507 4,695 10,308	160 185,400 - 192,826 - 10,989 77,090 4,996 11,530	504 185,400 - 192,826 - 10,625 77,090 4,996 11,530	81 175,289 12,996 179,291 12,375 11,250 77,889 4,556 11,414	585 175,289 12,996 179,291 12,375 10,770 77,889 4,556 11,414	101 193,853 14,068 196,809 12,774 11,589 81,855 4,855 13,052	42 200,729 13,613 200,151 12,832 12,051 82,504 4,914 13,554	139 199,425 9,347 202,857 11,061 12,130 85,199 5,359 11,223	282 199,425 9,347 202,857 11,061 11,899 85,199 5,359 11,223
Pre-tax result (total) Total Assets o/w Discontinued operations Liabilities o/w Discontinued operations Average capital employed RWA credit risk (end of period) RWA operational risk (end of period) RWA (end of period) continued operations	139 173,494 - 194,670 - 10,328 71,813 4,622 10,092 86,527	206 183,226 196,064 - 10,555 75,507 4,695 10,308 90,510	160 185,400 - 192,826 - 10,989 77,090 4,996 11,530 93,615	504 185,400 192,826 - 10,625 77,090 4,996 11,530 93,615	81 175,289 12,996 179,291 12,375 11,250 77,889 4,556 11,414 93,859	585 175,289 12,996 179,291 12,375 10,770 77,889 4,556 11,414 93,859	101 193,853 14,068 196,809 12,774 11,589 81,855 4,855 13,052 99,762	42 200,729 13,613 200,151 12,832 12,051 82,504 4,914 13,554 100,973	139 199,425 9,347 202,857 11,061 12,130 85,199 5,359 11,223 101,781	282 199,425 9,347 202,857 11,061 11,899 85,199 5,359 11,223 101,781
Pre-tax result (total) Total Assets o/w Discontinued operations Liabilities o/w Discontinued operations Average capital employed RWA credit risk (end of period) RWA market risk (end of period) RWA operational risk (end of period) RWA (end of period) continued operations RWA (end of period) discontinued operations RWA (end of period) discontinued operations	139 173,494 - 194,670 - 10,328 71,813 4,622 10,092 86,527 1,999	206 206 183,226 - 196,064 - 10,555 75,507 4,695 10,308 90,510 1,890	160 185,400 192,826 10,989 77,090 4,996 11,530 93,615 2,535	504 185,400 192,826 - 10,625 77,090 4,996 11,530 93,615 2,535	81 175,289 12,996 179,291 12,375 11,250 77,889 4,556 11,414 93,859 3,075	585 175,289 12,996 179,291 12,375 10,770 77,889 4,556 11,414 93,859 3,075	101 193,853 14,068 196,809 12,774 11,589 81,855 4,855 13,052 99,762 2,213	42 200,729 13,613 200,151 12,832 12,051 82,504 4,914 13,554 100,973 1,541	139 199,425 9,347 202,857 11,061 12,130 85,199 5,359 11,223 101,781 1,351	282 199,425 9,347 202,857 11,061 11,899 85,199 5,359 11,223 101,781 1,351
Pre-tax result (total) Total Assets o/w Discontinued operations Liabilities o/w Discontinued operations Average capital employed RWA credit risk (end of period) RWA market risk (end of period) RWA operational risk (end of period) RWA (end of period) continued operations RWA (end of period) discontinued operations RWA (end of period) discontinued operations Cost/income ratio (excl. compulsory contributions) (%)	139 173,494 - 194,670 - 10,328 71,813 4,622 10,092 86,527 1,999 74.4%	206 183,226 - 196,064 - 10,555 75,507 4,695 10,308 90,510 1,890 71.0%	160 185,400 - 192,826 - 10,989 77,090 4,996 11,530 93,615 2,535 72.2%	504 185,400 - 192,826 - 10,625 77,090 4,996 11,530 93,615 2,535 72.5%	81 175,289 12,996 179,291 12,375 11,250 77,889 4,556 11,414 93,859 3,075 75.8%	585 175,289 12,996 179,291 12,375 10,770 77,889 4,556 11,414 93,859 3,075 73.3%	101 193,853 14,068 196,809 12,774 11,589 81,855 4,855 13,052 99,762 2,213 71.9%	42 200,729 13,613 200,151 12,832 12,051 82,504 4,914 13,554 100,973 1,541 79,7%	139 199,425 9,347 202,857 11,061 12,130 85,199 5,359 11,223 101,781 1,351	282 199,425 9,347 202,857 11,061 11,899 85,199 5,359 11,223 101,781 1,351 75.8%



Asset & Capital Recovery

€m	Q1 2018	Q2 2018	Q3 2018	9M 2018	Q4 2018	FY 2018	Q1 2019	Q2 2019	Q3 2019	9M 2019
Total clean revenues	68	10	2	80	22	103	14	-11	-	3
Exceptional items	-23	51	26	54	-43	11	-3	78	-	75
Total revenues	45	62	28	134	-20	114	11	68	-	79
o/w Net interest income	14	16	18	48	12	61	-15	-8	-	-23
o/w Net commission income	-	-	1	1	-	1	-	-	-	-
o/w Net fair value result	67	51	-6	113	-78	35	51	60	-	111
o/w Other income	-37	-6	16	-28	45	17	-25	16	-	-9
o/w Dividend income	-	-	1	1	-1	-	-	-	-	-
o/w Net income from hedge accounting	-5	3	2	-	1	1	-3	13	-	10
o/w Other financial result	-40	-14	6	-48	40	-7	-27	8	-	-19
o/w At equity result	-	-	-	-	-	-	-	-	-	-
o/w Other net income	7	5	6	19	5	23	5	-5	-	-
Risk result	-2	16	2	15	-23	-8	-1	-23	-	-24
Operating expenses	17	17	16	50	12	62	9	7	-	15
Compulsory contributions	10	-	-	10	-	10	9	-	-	9
Operating result	16	60	14	90	-56	34	-7	38	-	31
Total Assets	21,259	19,285	18,226	18,226	18,904	18,904	11,155	11,226	-	-
o/w Assets excl repos, collaterals and trading assets	9,516	8,680	8,076	8,076	7,985	7,985	3,763	4,019	-	-
Liabilities	18,707	17,007	16,269	16,269	16,877	16,877	9,880	10,130	-	-
Exposure at default	10,794	9,827	9,226	9,226	8,916	8,916	4,701	4,457	-	-
RWA credit risk (end of period)	10,717	9,778	9,319	9,319	8,806	8,806	7,268	7,127	-	-
RWA market risk (end of period)	2,802	2,203	2,060	2,060	1,965	1,965	1,819	2,267	-	-
RWA operational risk (end of period)	2,334	2,386	1,263	1,263	1,305	1,305	1,421	1,401	-	-
RWA (end of period)	15,853	14,367	12,643	12,643	12,075	12,075	10,508	10,795	-	-



Others & Consolidation

€m	Q1 2018	Q2 2018	Q3 2018	9M 2018	Q4 2018	FY 2018	Q1 2019	Q2 2019	Q3 2019	9M 2019
Total clean revenues	72	15	53	140	98	238	86	62	104	252
Exceptional items	-	-	-1	-1	-1	-2	-2	-	-29	-32
Total revenues	72	15	53	140	96	236	84	62	75	221
o/w Net interest income	50	92	103	244	87	332	114	138	113	365
o/w Net commission income	-7	-6	-8	-20	-10	-30	-8	-8	-8	-24
o/w Net fair value result	-4	-98	-57	-159	-93	-253	-98	-101	-54	-254
o/w Other income	33	27	15	75	113	187	76	33	24	134
o/w Dividend income	3	8	-4	7	5	12	-	3	-	4
o/w Net income from hedge accounting	-11	33	6	27	17	45	46	26	27	99
o/w Other financial result	9	-1	-5	3	3	6	-	15	-29	-14
o/w At equity result	-	-	-	-	-	-	-	-	-	-
o/w Other net income	32	-13	18	37	87	125	30	-11	26	45
Risk result	-1	3	-3	-2	-9	-10	2	21	4	27
Operating expenses	90	68	77	235	73	308	71	82	91	245
Compulsory contributions	38	1	1	40	2	42	38	1	1	40
Operating result	-58	-51	-29	-137	13	-124	-23	-1	-13	-37
Total Assets	144,768	153,256	152,981	152,981	129,758	129,758	156,836	161,542	166,882	166,882
Liabilities	100,922	113,738	118,673	118,673	96,201	96,201	120,657	126,835	128,343	128,343
Average capital employed	5,024	5,154	5,267	5,157	5,364	5,191	5,126	4,912	4,669	5,003
RWA credit risk (end of period)	20,586	22,834	21,580	21,580	23,012	23,012	24,549	23,412	29,170	29,170
RWA market risk (end of period)	2,687	2,994	3,649	3,649	3,499	3,499	2,824	2,918	5,088	5,088
RWA operational risk (end of period)	3,640	3,590	3,859	3,859	3,564	3,564	2,139	2,385	5,597	5,597
RWA (end of period)	26,913	29,418	29,089	29,089	30,076	30,076	29,512	28,715	39,856	39,856
Group Ship Finance (EaD in €bn)	1,800	1,423	1,057	1,057	500	500	300	300	200	200

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Part of Private and Small Business Customers' segment

€m	Q1 2018	Q2 2018	Q3 2018	9M 2018	Q4 2018	FY 2018	Q1 2019	Q2 2019	Q3 2019	9M 2019
Total clean revenues	2010	2010	2018	783	2010	1,040	2019	2019	2019	866
		200	200	52	-1	52		-3	-2	-5
Exceptional items	-	-	-	-	-	-	-	-		-
Total revenues	305	265	266	835	257	1,092	274	291	296	861
o/w Net interest income	158	167	172	497	176	673	180	197	210	587
o/w Net commission income	65	59	56	180	52	233	55	53	59	167
o/w Net fair value result	31	40	38	109	22	131	45	44	49	137
o/w Other income	51	-	-1	49	6	55	-5	-3	-22	-30
o/w Dividend income	-	1	-	1	-	1	-	1	-	1
o/w Net income from hedge accounting	-	-1	-1	-2	1	-1	1	1	1	2
o/w Other financial result	1	-	-	1	2	4	4	-	3	6
o/w At equity result	-	-	-	-	-	-	-	-	-	-
o/w Other net income	49	1	-	49	2	52	-9	-4	-25	-38
Risk result	-18	-48	-35	-101	-20	-121	-30	-48	-50	-129
Operating expenses	122	122	125	368	120	488	119	125	125	369
Compulsory contributions	52	28	29	108	29	137	74	38	32	145
Operating result	113	68	77	258	88	346	50	79	88	218
Total Assets	31,505	31,734	34,408	34,408	33,802	33,802	34,602	35,732	36,055	36,055
Liabilities	29,621	29,881	32,075	32,075	32,115	32,115	33,449	34,295	34,495	34,495
Average capital employed	1,956	2,028	2,094	2,026	2,129	2,049	2,156	2,240	2,322	2,237
RWA credit risk (end of period)	14,553	14,880	15,681	15,681	15,694	15,694	16,209	17,213	17,094	17,094
RWA market risk (end of period)	453	419	367	367	411	411	404	477	428	428
RWA operational risk (end of period)	1,702	1,707	1,777	1,777	1,524	1,524	1,511	1,697	1,443	1,443
RWA (end of period)	16,707	17,005	17,825	17,825	17,629	17,629	18,124	19,388	18,965	18,965
Cost/income ratio (excl. compulsory contributions) (%)	39.9%	45.9%	47.1%	44.1%	46.8%	44.7%	43.5%	43.0%	42.3%	42.9%
Cost/income ratio (incl. compulsory contributions) (%)	56.8%	56.4%	58.1%	57.1%	57.9%	57.3%	70.7%	56.2%	53.0%	59.7%
Operating return on CET1 (RoCET) (%)	23.2%	13.4%	14.6%	16.9%	16.6%	16.9%	9.4%	14.2%	15.2%	13.0%
Operating return on tangible equity (%)	23.0%	13.3%	14.2%	16.7%	16.3%	16.6%	9.0%	13.7%	15.2%	12.7%



Commerzbank Group

Exceptional revenue items

€m	Q1	Q2	Q3	9M	Q4	FY	Q1	Q2	Q3	9M
	2018	2018	2018	2018	2018	2018	2019	2019	2019	2019
Exceptional Revenue Items	1	18	18	37	-115	-78	-34	34	13	13
o/w Net interest income	-26	-17	-20	-63	-17	-80	-22	-16	-17	-56
o/w Net fair value result	14	50	31	94	-139	-44	18	30	-83	-35
o/w Other income	14	-15	7	6	40	46	-30	21	113	104
o/w FVA, CVA / DVA, OCS, Other ACR valuations (NII, NFVR)	-24	42	41	59	-95	-36	-15	86	-74	-3
PSBC	25	-25	-22	-22	-23	-44	-20	-21	84	44
o/w Net interest income	-27	-25	-23	-74	-21	-95	-19	-18	-16	-53
o/w Net fair value result	-	-	1	-	-2	-2	-1	-3	-3	-7
o/w Other income	52	-	-	52	-	52	-	-	103	103
o/w FVA, CVA / DVA (NII, NFVR)	-	-	1	-	-2	-2	-1	-3	-3	-7
СС	-1	-8	15	5	-49	-43	-8	-23	-42	-74
o/w Net interest income	1	-	-2	-1	-2	-3	-3	-3	-2	-8
o/w Net fair value result	-1	-8	16	7	-47	-40	-5	-20	-40	-65
o/w Other income	-	-	-	-	-	-	-	-	-	-
o/w FVA, CVA / DVA, OCS (NII, NFVR)	-1	-8	15	5	-49	-43	-8	11	-42	-39
ACR	-23	51	26	54	-43	11	-3	78	-	75
o/w Net interest income	-	7	5	12	6	17	-	4	-	4
o/w Net fair value result	15	59	15	88	-89	-	27	53	-	80
o/w Other income	-38	-15	7	-46	40	-6	-30	21	-	-9
o/w FVA, CVA / DVA, Other ACR valuations (NII, NFVR)	-23	51	26	54	-43	11	-3	78	-	75
0&C	-	-	-1	-1	-1	-2	-2	-	-29	-32
o/w Net interest income	-	-	-	-	-	-	-	-	1	1
o/w Net fair value result	-	-	-1	-1	-1	-2	-2	-	-41	-43
o/w Other income	-	-	-	-	-	-	-	-	10	10
o/w FVA, CVA / DVA, Other ACR valuations (NII, NFVR)	-	-	-1	-1	-1	-2	-2	-	-29	-32

Description of Exceptional Revenue Items

2018	€m	2019 €m
Q1 PPA Consumer Finance (PSBC)	-27	Q1 PPA Consumer Finance (PSBC) -19
Q1 Polish group insurance business (PSBC)	52	Q2 PPA Consumer Finance (PSBC) -18
Q2 PPA Consumer Finance (PSBC)	-25	Q2 Insurance-based product (CC) -34
Q3 PPA Consumer Finance (PSBC)	-23	Q3 PPA Consumer Finance (PSBC) -16
Q4 PPA Consumer Finance (PSBC)	-21	Q3 Sale of ebase (PSBC) 103



Group equity composition

	€bn	End of period €bn	Average €bn				%	9M 2019 %		Q3 2019 %
Common equity tier 1 capital fully loaded	24.0	24.2	24.1	1.	÷	Op. RoCET	7.4%	5.6%	CET1 ratio	12.8%
DTA	1.1	1.1								
Minority interests	0.5	0.5								
Prudent Valuation	0.3	0.3								
IRB shortfall	0.2	0.3								
Instruments that are given recognition in AT1 Capital	-	0.9								
Other regulatory adjustments	0.5	0.4								
Tangible equity	26.6	27.7	27.3	1.	÷	Op. RoTE	6.6%	4.9%		
Goodwill and other intangible assets	2.8	2.7	2.7							
IFRS capital	29.3	30.5	30.1	1						
Subscribed capital	1.3	1.3								
Capital reserve	17.2	17.2								
Retained earnings ²	9.4	9.4								
Currency translation reserve	-0.2	-0.2								
Revaluation reserve	0.0	0.0								
Cash flow hedges	-0.0	-0.0								
Consolidated P&L	0.4	0.7								
IFRS capital attributable to Commerzbank shareholders	28.1	28.3	28.2	1	\rightarrow	RoE on net result	4.0%	3.2%		
Additional equity components	-	0.9	0.7			RoTE on net result	4.4%	3.5%		
Non-controlling interests	1.2	1.3	1.3							

Includes consolidated P&L reduced by accrual for dividend and potential (fully discretionary) AT1 coupon
 Excluding consolidated P&L reduced by accrual for dividend and potential (fully discretionary) AT1 coupon



Glossary – key ratios

Key Ratio	Abbreviation	Calculated for	Numerator	Denominator								
				Group	Private and Small Business Customers and Corporate Clients	Asset & Capital Recovery	Others & Consolidation					
Cost/income ratio (excl. compulsory contributions) (%)	CIR (excl. compulsory contributions) (%)	Group as well as segments PSBC and CC	Operating expenses	Total revenues	Total revenues	n/a	n/a					
Cost/income ratio (incl. compulsory contributions) (%)	CIR (incl. compulsory contributions) (%)	Group as well as segments PSBC and CC	Operating expenses and compulsory contributions	Total revenues	Total revenues	n/a	n/a					
Operating return on CET1 (%)	Op. RoCET (%)	Group and segments (excl. O&C)	Operating profit	Average CET1 fully loaded ¹	12% ² of the average RWAs (YTD: PSBC €43.9bn, CC €101.3bn)	15% ² of the average RWAs (YTD: €10.8bn)	n/a (note: O&C contains the reconciliation to Group CET1)					
Operating return on tangible equity (%)	Op. RoTE (%)	Group and segments (excl. O&C)	Operating profit	Average IFRS capital after deduction of goodwill and other intangible assets ¹	12% ² of the average RWAs plus average regulatory capital deductions (excluding goodwill and other intangible assets) (YTD: PSBC €0.1bn, CC €0.6bn)	15% ² of the average RWAs plus average regulatory capital deductions (excluding goodwill and other intangible assets) (YTD: €0.2bn)	n/a (note: O&C contains the reconciliation to Group tangible equity)					
Return on equity of net result (%)	Net RoE (%)	Group	Consolidated Result attributable to Commerzbank shareholders and investors in additional equity components after deduction of potential (fully discretionary) AT1 coupon	Average IFRS capital without non-controlling interests and without additional equity components ¹	n/a	n/a	n/a					
Net return on tangible equity (%)	Net RoTE (%)	Group	Consolidated Result attributable to Commerzbank shareholders and investors in additional equity components after deduction of potential (fully discretionary) AT1 coupon	Average IFRS capital without non-controlling interests and without additional equity components after deduction of goodwill and other intangible assets ¹	n/a	n/a	n/a					
Key Parameter	Calculated for	Calculation										
Total clean revenues	Group and segments	Total revenues exc	luding exceptional revenue items									
Underlying Operating Performance	Group and segments	Operating result ex	cluding exceptional revenue items	and compulsory contributions								
	J • • •		1)	Includes consolidated P&L	reduced by dividend accrua	l and potential (fully discret						

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Includes consolidated P&L reduced by dividend accrual and potential (fully discretionary) AT1 coupon
 Rate reflects current regulatory and market standard



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Financial calendar



