



Operational momentum maintained in Q1

Highlights Q1 2019



Growth in customers and assets – AuC surpassed €400bn target

- > In PSBC net new customers GER increased by 123k
- > AuC in PSBC GER up by €21bn with deposit +€4bn, loans +€2bn and securities +€15bn
- > In CC higher loan volumes with corporates (+€2bn) and ongoing growth in customers (+0.8k)



Operating result of €244m – costs on track

- > Client revenues higher YoY in PSBC and CC with NII up 9%
- > Operating expenses and compulsory contributions of €1.8bn in line with guidance
- > Net result of €120m reflects high tax rate as compulsory contributions are largely not tax deductible



Strong balance sheet and healthy risk profile

- > CET1 ratio of 12.7% incorporates 16bp effect from the introduction of IFRS 16
- > Risk Result of -€78m and NPL ratio of 0.9% underline sound quality of loan book
- > Dividend accrual in line with 2018 pay-out ratio

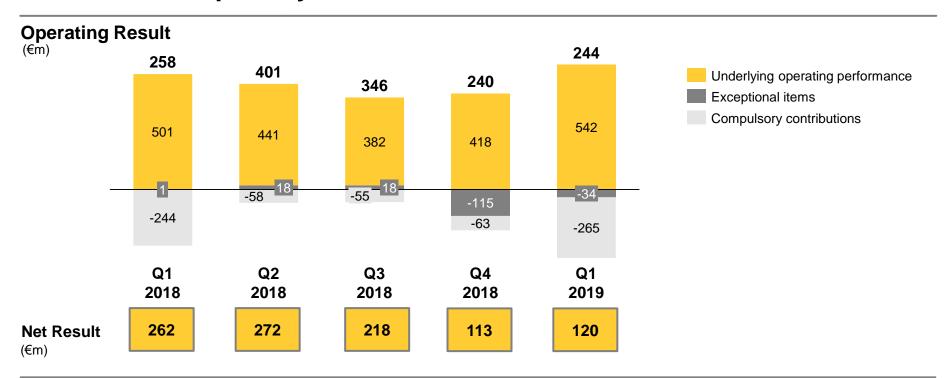


Exceptional revenue items

2018 (€m)		Revenues	2019 (€m)			Revenues
Q1	Hedging & valuation adjustments -24 Polish group insurance business (PSBC) 52 PPA Consumer Finance (PSBC) -27	1	› >	Hedging & valuation adjustments PPA Consumer Finance (PSBC)	-15 -19	-34
Q2 ;	Hedging & valuation adjustments PPA Consumer Finance (PSBC) 43 -25	18				
Q3 }	Hedging & valuation adjustments 41 PPA Consumer Finance (PSBC) -23	18				
Q4 }	Hedging & valuation adjustments -95 PPA Consumer Finance (PSBC) -21	-115				
FY		-78				-34



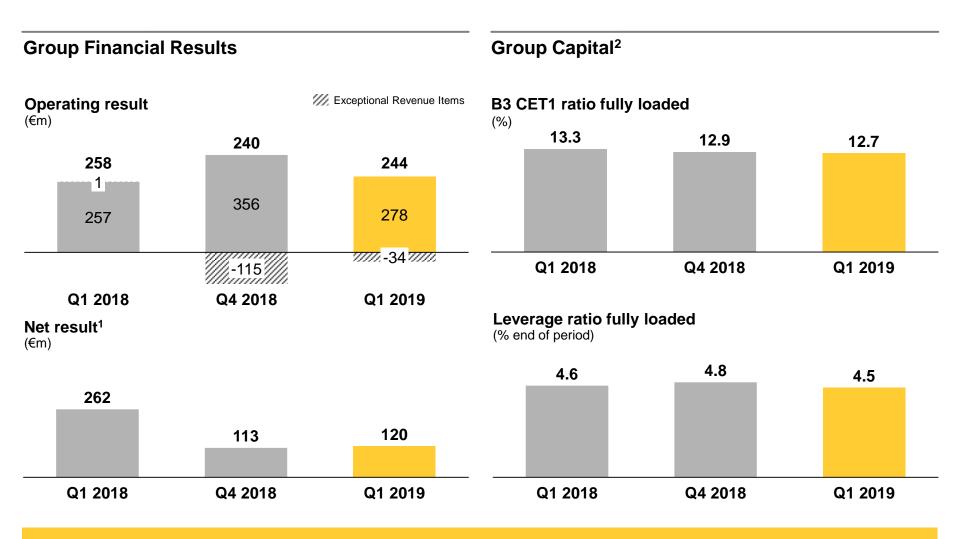
Operating and net results affected by seasonal, largely non-tax deductible compulsory contributions



- > Underlying operating performance driven by improved customer revenues and lower operating expenses
- > Operating and net results skewed by largely non-tax deductible compulsory contributions



Key financial figures at a glance

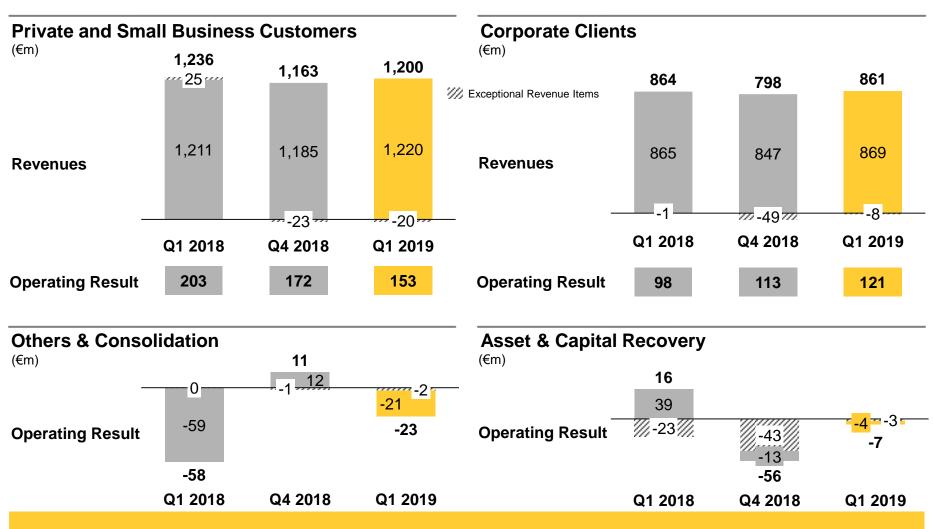


¹⁾ Consolidated result attributable to Commerzbank shareholders

²⁾ Includes net results reduced by dividend accrual

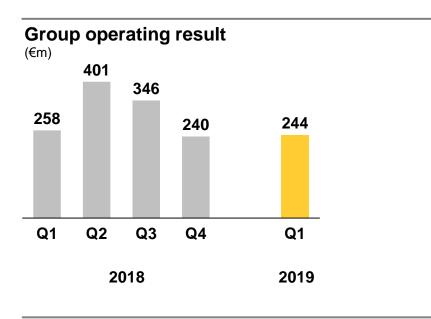


Revenues and operating results of Commerzbank divisions





Stable operating result based on strong NII

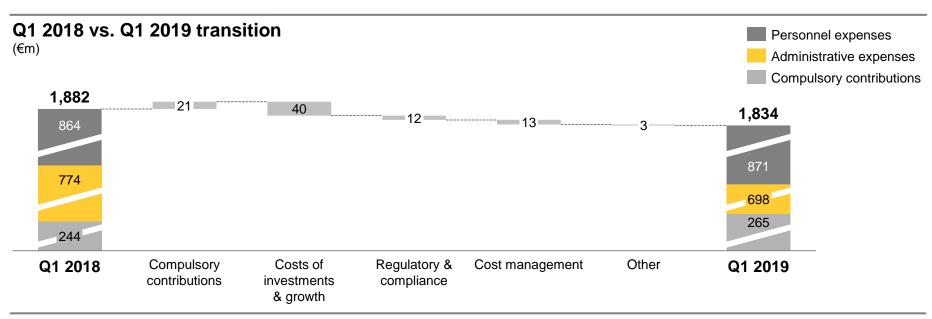


Group P&L					
in €m	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019
Revenues	2,217	2,178	2,140	2,035	2,156
Exceptional items	1	18	18	-115	-34
Revenues excl. exceptional items	2,216	2,160	2,122	2,151	2,190
o/w Net interest income	1,124	1,207	1,243	1,254	1,253
o/w Net commission income	802	763	771	754	768
o/w Net fair value result	190	150	53	17	66
o/w Other income	101	39	55	126	103
Risk result	-77	-82	-133	-154	-78
Operating expenses	1,638	1,636	1,607	1,579	1,569
Compulsory contributions	244	58	55	63	265
Operating result	258	401	346	240	244
Pre-tax profit discontinued operations	42	-12	-15	-30	-19
Pre-tax profit Commerzbank Group	301	389	331	210	225
Taxes on income	5	94	89	75	91
Minority interests	34	23	24	22	14
Net result ¹	262	272	218	113	120
CIR (excl. compulsory contributions) (%)	73.9	75.1	75.1	77.6	72.8
CIR (incl. compulsory contributions) (%)	84.9	77.8	77.6	80.6	85.1
Net RoTE (%)	4.2	4.3	3.5	1.8	1.9
Operating RoCET (%)	4.6	7.1	6.0	4.1	4.2

- > 11% increase in underlying NII while NCI is 4% lower YoY reflecting reduced contributions from transactional securities business
- > YoY NFV from operating segments largely stable in O&C lower interest rates and interest rate hedging activities led to better NII, more than offsetting correspondingly reduced NFV
- > Net result impacted by discontinued EMC business currently being transferred to Societe Generale and high tax rate



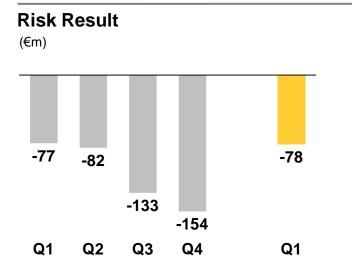
Cost development in line with FY guidance



- > Continued strategic investments in digitalisation and growth with less external suppliers
- > Lower costs in compliance following significant investments in the last years
- Cost management driven by lower FTE and sourcing



Continued low risk result



Risk Result divisional split

Risk Result in €m	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019
Private and Small Business Customers	-49	-66	-69	-49	-52
Corporate Clients	-25	-35	-61	-73	-28
Asset & Capital Recovery	-2	16	2	-23	-1
Others & Consolidation	-1	3	-3	-9	2
Group	-77	-82	-133	-154	-78
NPL in €bn					
Private and Small Business Customers	1.8	1.8	1.8	1.8	1.7
Corporate Clients	2.1	1.9	1.7	1.7	1.7
Asset & Capital Recovery	0.3	0.2	0.2	0.4	0.4
Others & Consolidation	-	-	-	-	-
Group	4.2	4.0	3.8	3.8	3.7
Group NPL ratio (in %) 1	1.0	0.9	0.9	0.9	0.9
Group CoR (bps) ²	7	7	9	10	7

Highlights

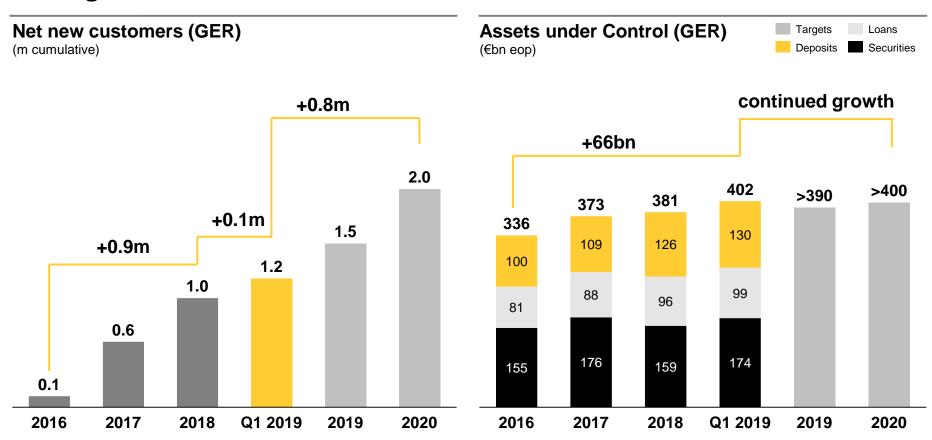
2018

- > PSBC and CC continue to reflect healthy risk profile based on unchanged lending standards and stable German economy
- > YoY stable risk result with low default level compensating benefits from write-backs in Q1 2018

2019

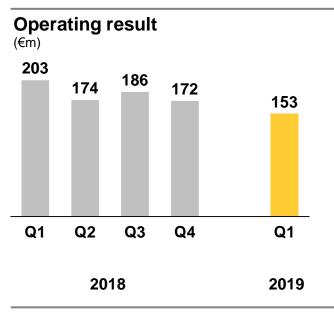


Private and Small Business Customers: net new customer acquisition on target – Assets under Control above 400bn





Private and Small Business Customers: progress in line with strategy



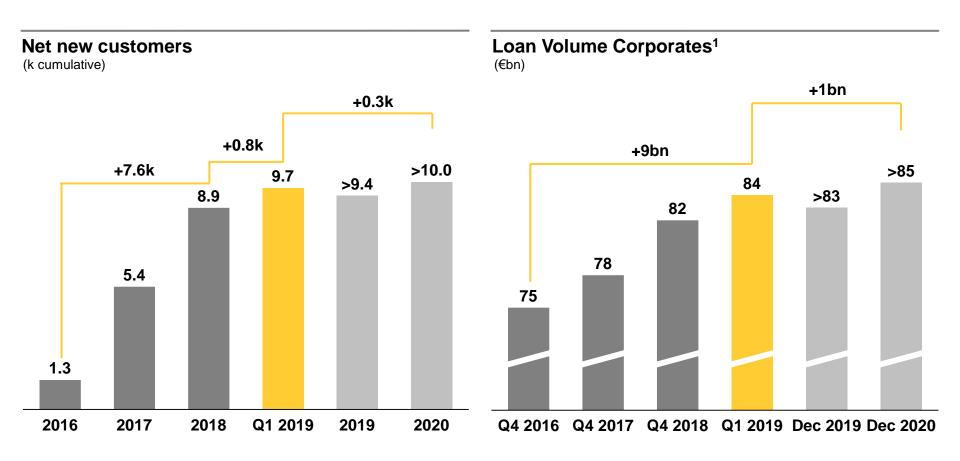
Seg	mental	P&L
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in €m	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019
Revenues	1,236	1,200	1,204	1,163	1,200
o/w Private Customers	598	600	608	579	590
o/w Small Business Customers	201	201	202	208	200
o/w mBank	253	265	265	257	274
o/w comdirect	105	94	95	95	96
o/w Commerz Real	54	65	56	46	60
o/w exceptional revenue items	25	-25	-22	-23	-20
Revenues excl. exceptional items	1,211	1,225	1,226	1,185	1,220
Risk result	-49	-66	-69	-49	-52
Operating expenses	888	912	897	890	870
Compulsory contributions	96	49	52	52	125
Operating result	203	174	186	172	153
RWA (end of period in €bn)	38.8	39.3	40.5	41.4	43.2
CIR (excl. compulsory contributions) (%)	71.8	76.0	74.5	76.5	72.5
CIR (incl. compulsory contributions) (%)	79.6	80.0	78.8	81.0	82.9
Operating return on equity (%)	17.5	14.9	15.5	14.1	12.0

- > Underlying revenues stable YoY with growth compensating lower margins and reduced contributions from the transactional securities business
- Operating result €50m lower YoY Q1 2018 benefited from sale of Polish group insurance business (€52m), Q1 2019 was burdened by increased compulsory contributions (€29m)
- YoY German mortgages up 9% to €76.5bn with new business €0.9bn higher than in Q1 2018 consumer finance book at €3.7bn

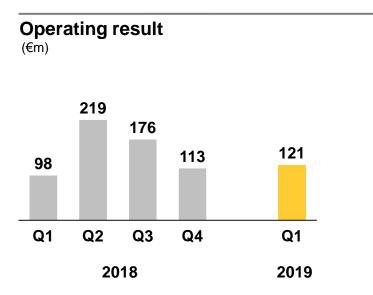


Corporate Clients: Further customer growth and increased loan volume





Corporate Clients: improved operating result



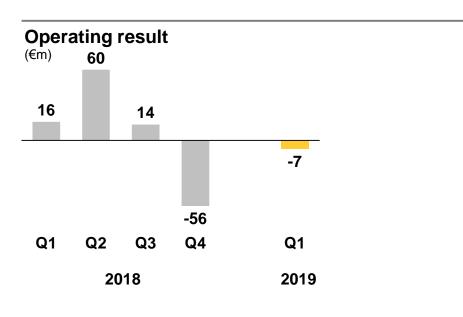
Segmental P&L

in €m	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019
Revenues	864	901	855	798	861
o/w Mittelstand	431	432	454	452	455
o/w International Corporates	209	232	208	232	250
o/w Financial Institutions	127	109	116	122	126
o/w others	98	137	62	41	38
o/w exceptional revenue items	-1	-8	15	-49	-8
Revenues excl. exceptional items	865	909	840	847	869
Risk result	-25	-35	-61	-73	-28
Operating expenses	642	639	616	603	619
Compulsory contributions	100	9	1	9	93
Operating result	98	219	176	113	121
Pre-tax profit discontinued operations	42	-12	-15	-30	-19
RWA (end of period in €bn)	88.5	92.4	96.2	96.9	102.0
CIR (excl. compulsory contributions) (%)	74.3	70.9	72.0	75.6	71.9
CIR (incl. compulsory contributions) (%)	85.8	71.8	72.2	76.7	82.7
Operating return on equity (%)	3.8	8.3	6.4	4.0	4.2

- > Improved operating result based on revenue growth with Mittelstand and large corporates
- > Higher contribution from all core products loans, trade finance, cash management and capital market solutions
- > YoY stable underlying revenues and higher NII (+13%) with growth in corporate loan volumes



Asset & Capital Recovery: operating result reflects reduced portfolio



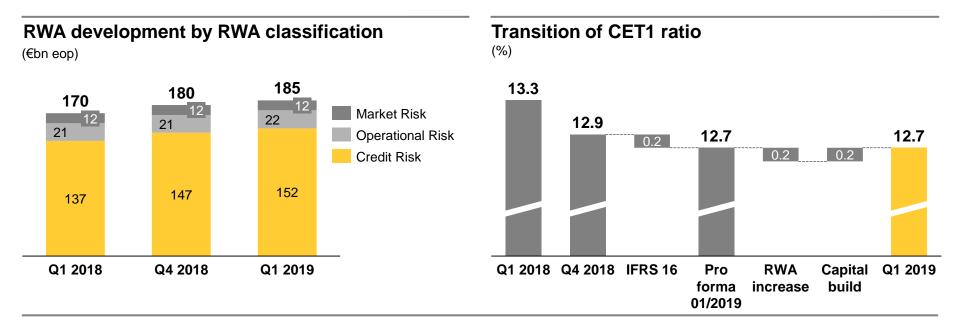
Segmental P&L

in €m	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019
Revenues	45	62	28	-20	11
Revenues excl. exceptional items	68	10	2	22	14
Risk result	-2	16	2	-23	-1
Operating expenses	17	17	16	12	9
Compulsory contributions	10	-	-	-	9
Operating result	16	60	14	-56	-7
RWA (end of period in €bn)	15.9	14.4	12.6	12.1	10.5
CRE (EaD in €bn)	1.3	1.1	0.9	0.9	0.8
Ship Finance (EaD in €bn)	1.3	1.1	0.8	0.4	0.2
Public Finance (EaD in €bn)	8.2	7.7	7.5	7.7	3.6
Group Ship Finance (EaD in €bn)	1.8	1.4	1.1	0.5	0.3

- > CRE and ship finance decreased by around €0.3bn in Q1
- > Well marked Group shipping portfolio fell to around €300m with 38 ships remaining
- > Reduction in Public Finance as management of municipal portfolios was consolidated in Treasury



Capital ratio of 12.7% incorporates IFRS 16

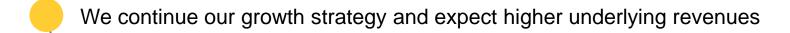


- > The introduction of IFRS 16 in 2019 resulted in €2bn Credit RWA leading to a 16bp reduction of the CET1 ratio
- > Further net €3bn increase of Credit RWA especially driven by lending in CC and PSBC and further reductions in ACR Market and Operational Risk RWA largely stable
- > Capital incorporates net income considering dividend accrual and benefits from reduced regulatory deductions



Objectives and expectations for 2019

2019 - Outlook



We target a cost base below €6.8bn

We expect a risk result not below €550m

We plan to maintain a dividend pay-out ratio comparable to 2018

We target a CET1 ratio ≥12.75%



Commerzbank 4.0

simple – digital – efficient



Appendix

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German economy 2019 – ongoing upswing

		In the course of 2018 the German economy significantly lost momentum, and the ongoing downward trend of the sentiment indicators signals that this soft patch is not yet over.		DAX (avg. p.a.)			12,272		2	
Current development	Laborate Demonstration Marie Tier HO and Laborate and Idea Box 16 or in the Laborate		10	,957	10,196	1	12,431		11,800	
	>	In contrast, the internal demand has grown further driven by the ECB's still very expansionary monetary policy.	2	015	2016		2017	2018	2019e	
	>	As long as risks do not materialise, e.g. no global trade war, a recession is unlikely because of the still expansionary stance of monetary policy.		urib	o r a. in %)					
Our expectation for 2019	>	In the further course of 2019 somewhat stronger demand in some parts of the world economy (especially in China based on the government's stimulus measures) will probably even lead to higher QoQ growth rates of the German economy. Accordingly the sentiment indicators should start to improve soon.	0.0		-0.26					
	>	Because of the slow start into the year the German economy will expand only by 0.4% in 2019 (after 1.4% in 2018). Growth in 2020 should be stronger again with an increase of real GDP by 1.8%.	2	2015	2016		-0.32 2017	-0.32 2018	-0.30 2019e	
	>	The export oriented German economy could suffer especially from rising protectionism initiated by the US government.	_	DP hange	vs. pre	viou	ıs year i	in %)	Germany Eurozone	
Risks in the	>	In the medium term EMs – a very important market for German exports – could grow more slowly than in the past.		1.7 2	0 1.9	1.8	2.2	1.1.8	Edio20110	
long-run	>	Germany's price and non-price competitiveness within the Euro area has eroded since 2009.							0.4	
	>	Economic policy has been geared more towards redistribution of wealth than support for growth, and this will not change with the current government.		201	5 201	16	2017	2018	2019e	



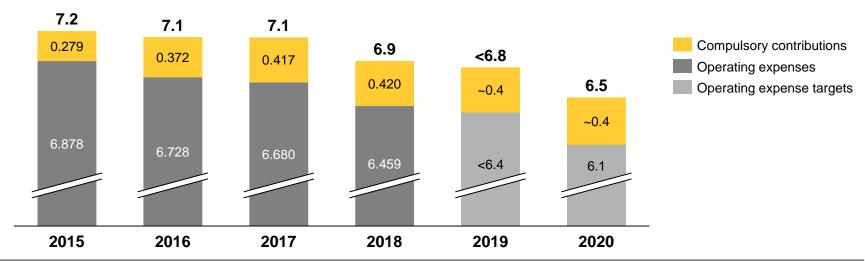
Commerzbank financials at a glance

Group	Q1 2018	Q4 2018	Q1 2019
Operating result (€m)	258	240	244
Net result (€m)	262	113	120
CET1 ratio Basel 3 fully loaded (%) ¹	13.3	12.9	12.7
Total assets (€bn)	470	462	503
RWA B3 fully loaded (€bn)	170	180	185
Leverage ratio fully loaded (%)	4.6	4.8	4.5
Cost/income ratio (excl. compulsory contributions) (%)	73.9	77.6	72.8
Cost/income ratio (incl. compulsory contributions) (%)	84.9	80.6	85.1
Net RoE (%)	3.8	1.6	1.7
Net RoTE (%)	4.2	1.8	1.9
Total capital ratio fully loaded (%) ¹	16.5	15.9	15.7
NPL ratio (in %)	1.0	0.9	0.9
CoR (bps)	7	10	7



Compulsory Contributions separated from Operating Expenses going forward

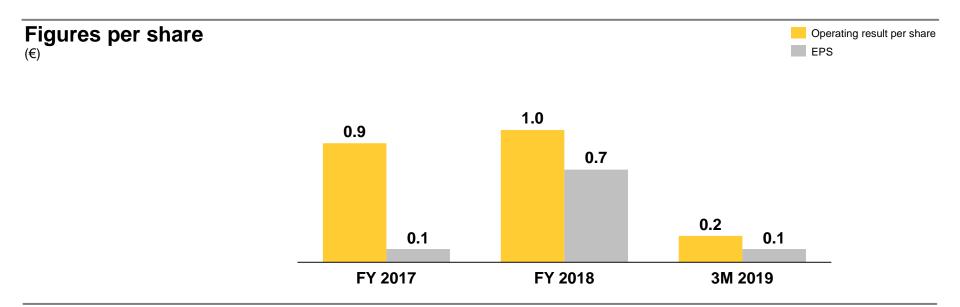
Operating Expenses and Compulsory Contributions¹ (€bn)



- > Operating expenses were reduced by €419m from €6.878m in 2015 to €6.459m in 2018
- > Compulsory contributions increased from €279 in 2015 and €372m in 2016 to €420m in 2018
- > Compulsory contributions €265m in Q1/19 vs. €244m in Q1/18 increase due to €23m higher EU bank levy in Poland
- > Cost targets including compulsory contributions of <€6.8bn for 2019 and €6.5bn for 2020 translate to operating expense targets of <€6.4bn for 2019 and €6.1bn for 2020



Key figures Commerzbank share



ytd as of	FY 2017	FY 2018	3M 2019
Number of shares issued (in m)	1,252.4	1,252.4	1,252.4
Market capitalisation (in €bn)	15.7	7.2	8.6
Net asset value per share (in €)	21.88	21.34	21.30
Low/high Xetra intraday prices YtD (in €)	6.97/12.96	5.50/13.82	5.59/7.70



Key Execution Indicators

			2016	2018	Q1 2019	Target 2019	Target 2020 2.0
		Net new customers (GER) ¹ (m cumulated)	0.1	1.0	1.2	1.5	2.0
Growth	PSBC	Assets under Control (GER) (€bn eop)	336	381	402	>390	>400
		Net new customers ² (k cumulated)	1.3	8.9	9.7	>9.4	>10.0
	CC	Loan Volume Corporates (€bn)	75	82	84	>83	>85
Digitali- sation	(Comp.) (101010) (Comp.) (Comp	Digitalisation ratio	36	59	62	75	80

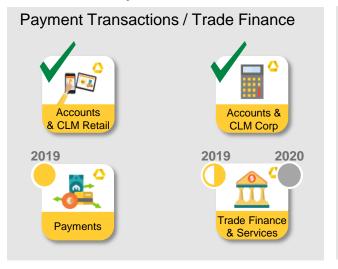
eop = end of period

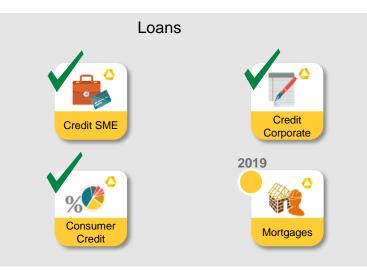


Digitalisation progress in Commerzbank 4.0

Digitalisation of end-to-end processes in Digital Campus

Master Journeys







Support Journeys





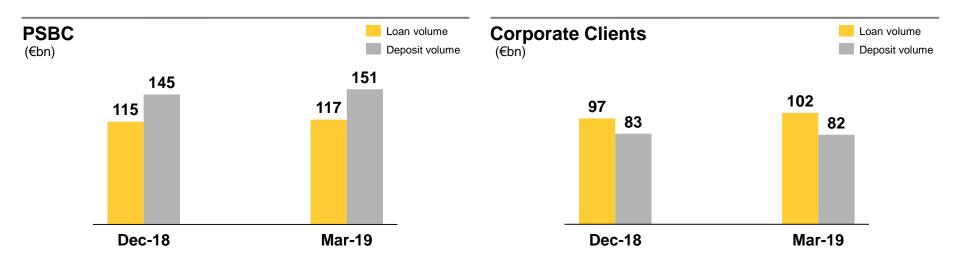








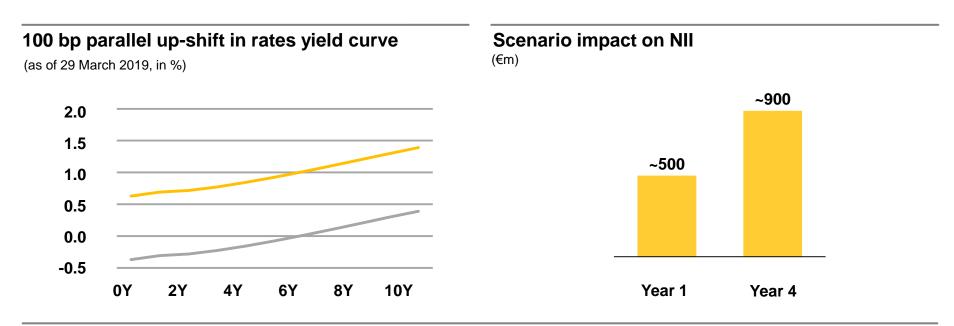
Continuing loan and deposit growth



- > Loan growth in Private and Small Business Customers mainly driven by mortgage business in Germany and mBank's loan book
- Corporate Clients loan volume driven by growth in corporate customers ongoing deposit optimisation



Significant NII potential in scenario of rising interest rates



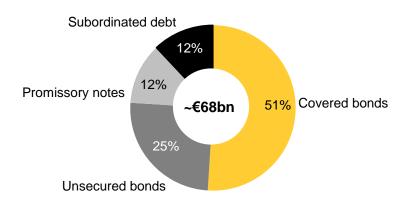
- Year 1 effect of ~€500m driven by short-end rates due to large stock of overnight (excess) deposits reduced sensitivity due to increased investment in models
- Thereof ~1/3 stem from leaving the negative interest rate territory
- Year 4 effect of ~€900m driven by higher reinvestment yield of modelled deposits used to refinance longer term loans reduced sensitivity also due to flatter interest rate curve



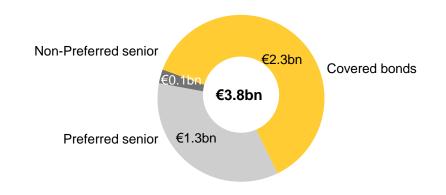
Capital markets funding activities

Funding structure¹

(as of 31 March 2019)



Group Funding activities Q1 2019²



- > €3.8bn issued in first quarter 2019 (average term over 9.5 years), with focus on longer tenors, thereof:
 - Covered bonds: €2bn benchmarks with maturities of 5 years and 15 years
 - Preferred Senior: 7 years benchmark transaction with total volume of €1.25bn
 - Non-Preferred Senior: €0.1bn private placements
- > Total funding volume for 2019 expected to be approx. €10bn



Commerzbank's issuance strategy consistent with MREL requirement

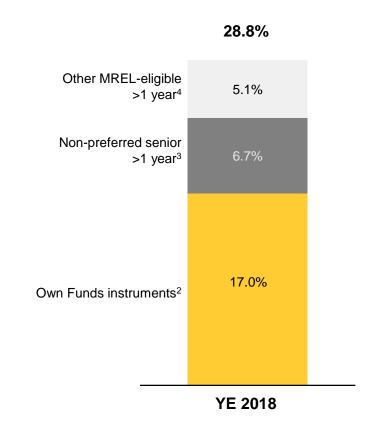
MREL requirement

- In June 2018, Commerzbank has received the formal MREL requirement on a consolidated basis calibrated based on data as of 31 December 2016
- The minimum requirement in terms of RWA is 27.27% ¹ being in line with SRB's 2017 policy which was applicable at the time
- The MREL requirement contains a transitional period and is to be complied with after 30 June 2020
- As of 31 December 2018 Commerzbank fulfils the future MREL requirement with a MREL ratio of 28.8% of RWA
- > Current issuance strategy consistent with the requirement
- A new minimum requirement is expected H2 2019. It will be based on the new methodology of the SRB's 2018 MREL policy

The legally binding MREL requirement is defined as a percentage of total liabilities and own funds (TLOF) and stands at 12.78% based on data as of 31 December 2016

MREL ratio

(% of RWA)



Includes amortized amount (regulatory) of Tier 2 instruments with maturity > 1 year

According to §46f KWG or Non-Preferred Senior by contract

⁴⁾ Non-Covered / Non-Preferred deposits; Preferred Senior and mBank Senior Unsecured



Rating overview Commerzbank

As of 6 May 2019	S&P Global	MOODY'S INVESTORS SERVICE	Fitch Ratings	SCOPE Scope Ratings
Bank Ratings	S&P	Moody's	Fitch	Scope
Counterparty Rating/ Assessment ¹	Α	A1/ A1 (cr)	A- (dcr)	-
Deposit Rating ²	A- negative	A1 stable	A-	-
Issuer Credit Rating (long-term debt)	A- negative	A1 stable	BBB+ stable	A stable
Stand-alone Rating (financial strength)	bbb+	baa2	bbb+	-
Short-term debt	A-2	P-1	F2	S-1
Product Ratings (unsecured issuances)				
Preferred senior unsecured debt	A- negative	A1 stable	A-	A stable
Non-preferred senior unsecured debt	BBB	Baa1	BBB+ stable	A- stable
Subordinated debt (Tier 2)	BBB-	Baa3	BBB	BBB stable

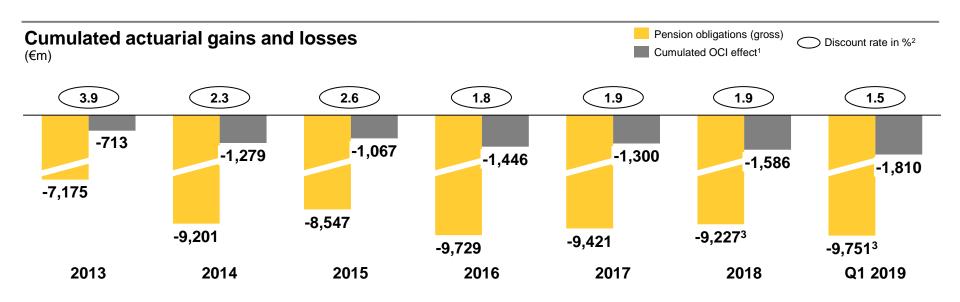
Rating events in 2019

> No rating changes since beginning of the year

²⁾ Includes corporate and institutional deposits



IAS 19: Development of pension obligations



Additional information

- > Pension obligations increased YtD due to decrease in discount rate; effect largely compensated through increased fair value of plan assets
- The discount rate is derived from a AA rated corporate bond basket yield with average duration of 18 years
- The average funding ratio (plan assets vs. pension obligations) of all Group plans is 91.7%
- YtD OCI capital effect of -€224m after tax

¹⁾ OCI effect driven by development of plan assets versus pension obligations, after tax, without minorities

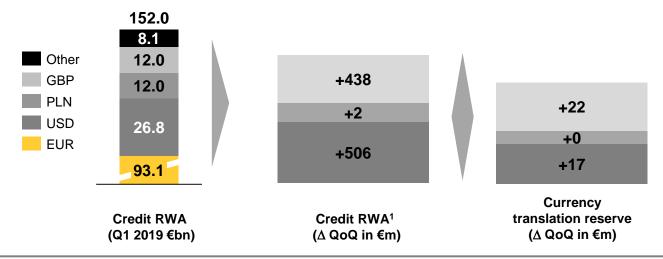
Discount rate for pension plans in Germany (represent 87% of total pension obligations)

³⁾ Excluding pension obligations of EMC and ebase



Strengthening of USD with net negative impact on capital ratio

QoQ Change in FX capital position



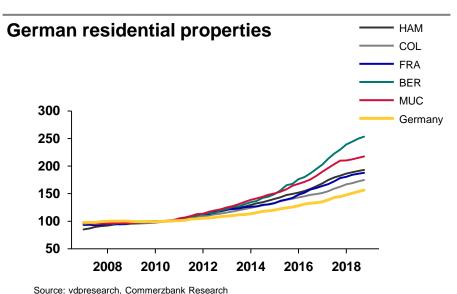
FX rates	12/18	03/19
EUR/ GBP	0.895	0.858
EUR/ PLN	4.301	4.301
EUR/ USD	1.145	1.124

Explanation

- > QoQ the EUR weakened by -1.9% against the USD resulting in +€0.5bn higher Credit Risk RWA
- > Due to USD strengthening the currency translation reserve for USD increased by +€17m impacting the CET1 ratio
- Negative impact of USD on CET1 ratio due to higher Credit Risk RWA not compensated by increasing currency translation reserve in USD



Residential mortgage business vs. property prices



- Source: Vapresearch, Commerzbank Research
- Prices of houses and flats, existing stock and newly constructed dwellings, averages
- Munich (MUC), Berlin (BER), Hamburg (HAM), Frankfurt (FRA), Cologne (COL)

Overall mortgage portfolio

- > Growing mortgage volume with a very good risk quality:
 - 12/15: EaD €62.6bn RD 12bp
 - 12/16: EaD €66.8bn RD 10bp
 - 12/17: EaD €75.2bn RD 9bp
 - 12/18: EaD €81.0bn RD 9bp
 - 03/19: EaD €83.8bn RD 9bp
- Rating profile with a share of 89% in investment grade ratings
- Vintages of recent years developed more favourably so far and NPLs remain at a low level
- Due to risk-oriented selection, RD still very low
- As a consequence of low interest rates, repayment rates remain on a very high level
- Average "Beleihungsauslauf" (BLA) in new business of 81% in Q1/2019. German BLA is more conservative than the internationally used LtV definition due to the application of the strict German Pfandbrief law



Risk parameters still on very good level, loan decisions remain conservative



New branch based customers continue to yield above-average income (~€300) – compensating for revenue headwinds

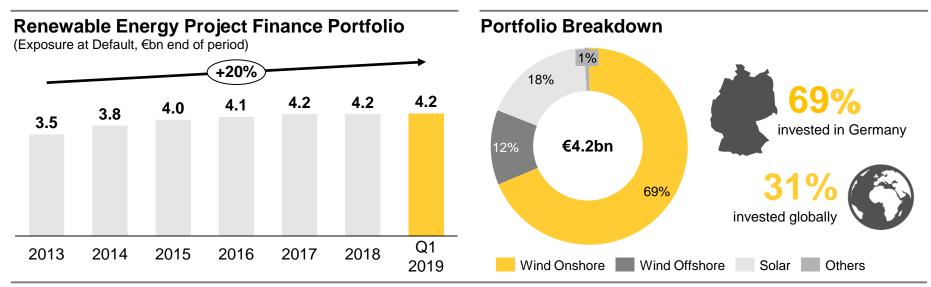
Ø Revenue per new custor	ner per year ¹					
omestic branch business (in €)	2013	2014	2015	2016	2017	2018
New customers 2013	Year 1 94	Year 2 243	Year 3 268	Year 4 280	Year 5 305	Year 6 330
New customers 2014		Year 1 94	Year 2 294	Year 3 319	Year 4 352	Year 5 380
New customers 2015			Year 1 96	Year 2 280	Year 3 334	Year 4 375
New customers 2016				Year 1 83	Year 2 249	Year 3 324
New customers 2017					Year 1 66	Year 2 235
New customers 2018						Year 1 95



New customers profitable within 18 months



We are a leading German provider of Renewable Energy Project Finance funding and will become Germany's most sustainable commercial bank



Commerzbank's Sustainability Ratings¹





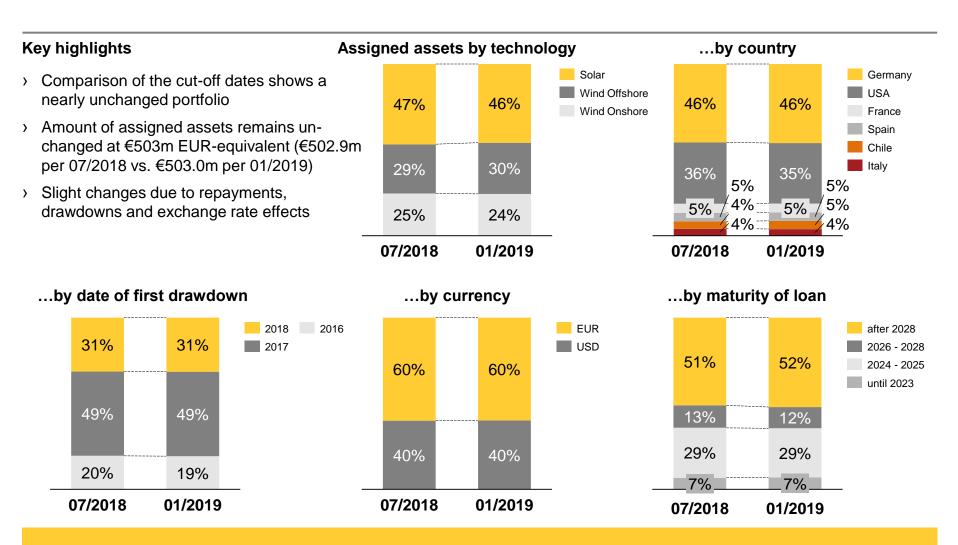








Asset allocation of Commerzbank's Inaugural Green Bond per 01/2019





Commerzbank Group

€m	Q1 2018	Q2 2018	Q3 2018	Q4 2018	FY 2018	Q1 2019
Total clean revenues	2.216	2.160	2,122	2.151	8.648	2.190
Exceptional items	1	18	18	-115	-78	-34
Total revenues	2,217	2,178	2,140	2,035	8,570	2,156
o/w Net interest income	1,098	1,190	1,223	1,237	4,748	1,231
o/w Net commission income	802	763	771	754	3,089	768
o/w Net fair value result	203	200	85	-121	366	85
o/w Other income	115	25	62	166	367	73
o/w Dividend income	14	6	9	6	36	1
o/w Net income from hedge accounting	-16	36	6	22	48	50
o/w Other financial result	-19	3	6	35	26	-20
o/w At equity result	6	3	1	2	12	5
o/w Other net income	129	-24	40	101	245	37
Risk result	-77	-82	-133	-154	-446	-78
Operating expenses	1,638	1,636	1,607	1,579	6,459	1,569
Compulsory contributions	244	58	55	63	420	265
Operating result	258	401	346	240	1,245	244
Pre-tax result discontinued operations	42	-12	-15	-30	-15	-19
Pre-tax result Commerzbank Group	301	389	331	210	1,230	225
Taxes on income	5	94	89	75	262	91
Minority Interests	34	23	24	22	103	14
Consolidated Result attributable to Commerzbank shareholders	262	272	218	113	865	120
Total Assets	470,013	487,518	493,203	462,369	462,369	503,246
o/w Discontinued operations	-	-	-	12,996	12,996	14,068
Average capital employed	22,468	22,640	23,097	23,399	22,886	23,440
RWA credit risk (end of period)	136,014	141,648	142,633	145,229	145,229	150,964
RWA market risk (end of period)	10,987	10,673	11,507	10,801	10,801	10,418
RWA operational risk (end of period)	21,090	21,297	21,685	21,393	21,393	21,562
RWA (end of period) continued operations	168,091	173,618	175,825	177,423	177,423	182,944
RWA (end of period) discontinued operations	1,999	1,890	2,535	3,075	3,075	2,213
RWA (end of period)	170,090	175,508	178,360	180,498	180,498	185,158
Cost/income ratio (excl. compulsory contributions) (%)	73.9%	75.1%	75.1%	77.6%	75.4%	72.8%
Cost/income ratio (incl. compulsory contributions) (%)	84.9%	77.8%	77.6%	80.6%	80.3%	85.1%
Operating return on CET1 (RoCET) (%)	4.6%	7.1%	6.0%	4.1%	5.4%	4.2%
Operating return on tangible equity (%)	4.0%	6.1%	5.3%	3.6%	4.8%	3.7%
Return on equity of net result (%)	3.8%	3.9%	3.1%	1.6%	3.1%	1.7%



Private and Small Business Customers

€m	Q1 2018	Q2 2018	Q3 2018	Q4 2018	FY 2018	Q1 2019
Total clean revenues	1,211	1,225	1,226	1,185	4,847	1,220
Exceptional items	25	-25	-22	-23	-44	-20
Total revenues	1,236	1,200	1,204	1,163	4,803	1,200
o/w Net interest income	616	644	649	667	2,576	665
o/w Net commission income	508	470	483	465	1,927	468
o/w Net fair value result	32	54	48	26	160	57
o/w Other income	80	32	24	4	140	11
o/w Dividend income	2	2	7	-1	10	1
o/w Net income from hedge accounting	-	-1	-1	1	-1	1
o/w Other financial result	11	20	9	8	48	7
o/w At equity result	-	1	-1	-	-	3
o/w Other net income	67	10	10	-5	83	-1
Risk result	-49	-66	-69	-49	-233	-52
Operating expenses	888	912	897	890	3,586	870
Compulsory contributions	96	49	52	52	249	125
Operating result	203	174	186	172	735	153
Pre-tax result	203	174	186	172	735	153
Total Assets	130,507	131,761	136,609	138,425	138,425	141,413
Liabilities	155,794	160,763	165,516	170,071	170,071	175,888
Average capital employed	4,633	4,676	4,787	4,902	4,751	5,102
RWA credit risk (end of period)	32,897	33,529	34,643	35,523	35,523	37,292
RWA market risk (end of period)	876	782	802	780	780	919
RWA operational risk (end of period)	5,024	5,012	5,033	5,111	5,111	4,950
RWA (end of period)	38,797	39,323	40,478	41,414	41,414	43,162
Cost/income ratio (excl. compulsory contributions) (%)	71.8%	76.0%	74.5%	76.5%	74.7%	72.5%
Cost/income ratio (incl. compulsory contributions) (%)	79.6%	80.0%	78.8%	81.0%	79.8%	82.9%
Operating return on CET1 (RoCET) (%)	17.5%	14.9%	15.5%	14.1%	15.5%	12.0%
Operating return on tangible equity (%)	17.2%	14.6%	15.1%	13.8%	15.1%	11.6%



Corporate Clients

€m	Q1 2018	Q2 2018	Q3 2018	Q4 2018	FY 2018	Q1 2019
Total clean revenues	865	909	840	847	3,462	869
Exceptional items	-1	-8	15	-49	-43	-8
Total revenues	864	901	855	798	3,418	861
o/w Net interest income	418	437	454	472	1,781	468
o/w Net commission income	300	298	295	299	1,191	307
o/w Net fair value result	108	193	99	24	424	75
o/w Other income	39	-28	7	4	22	11
o/w Dividend income	10	-3	5	3	14	1
o/w Net income from hedge accounting	-	2	-1	3	4	6
o/w Other financial result	1	-2	-4	-17	-22	-
o/w At equity result	6	2	2	2	12	2
o/w Other net income	22	-27	5	13	14	3
Risk result	-25	-35	-61	-73	-194	-28
Operating expenses	642	639	616	603	2,500	619
Compulsory contributions	100	9	1	9	119	93
Operating result	98	219	176	113	606	121
Pre-tax result discontinued operations	42	-12	-15	-30	-15	-19
Pre-tax result (total)	140	207	161	83	590	102
Total Assets	173,382	183,083	185,269	175,276	175,276	193,836
o/w Discontinued operations	-	-	-	12,996	12,996	14,068
Liabilities	194,568	195,985	192,707	179,197	179,197	196,532
o/w Discontinued operations	-	-	-	12,375	12,375	12,774
Average capital employed	10,328	10,555	10,989	11,250	10,770	11,589
RWA credit risk (end of period)	71,813	75,507	77,090	77,889	77,889	81,855
RWA market risk (end of period)	4,622	4,695	4,996	4,556	4,556	4,855
RWA operational risk (end of period)	10,092	10,308	11,530	11,414	11,414	13,052
RWA (end of period) continued operations	86,527	90,510	93,615	93,859	93,859	99,762
RWA (end of period) discontinued operations	1,999	1,890	2,535	3,075	3,075	2,213
Cost/income ratio (excl. compulsory contributions) (%)	74.3%	70.9%	72.0%	75.6%	73.1%	71.9%
	85.8%	71.8%	72.2%	76.7%	76.6%	82.7%
Cost/income ratio (incl. compulsory contributions) (%)	00.070					
Cost/income ratio (incl. compulsory contributions) (%) Operating return on CET1 (RoCET) (%)	3.8%	8.3%	6.4%	4.0%	5.6%	4.2%



Asset & Capital Recovery

€m	Q1 2018	Q2 2018	Q3 2018	Q4 2018	FY 2018	Q1 2019
Total clean revenues	68	10	2	22	103	14
Exceptional items	-23	52	26	-43	12	-3
Total revenues	45	62	28	-20	114	11
o/w Net interest income	14	16	18	12	61	-15
o/w Net commission income	1	-	1	-	1	-
o/w Net fair value result	67	51	-6	-78	35	51
o/w Other income	-37	-6	16	45	17	-25
o/w Dividend income	-	-	1	-1	-	-
o/w Net income from hedge accounting	-5	3	2	1	1	-3
o/w Other financial result	-40	-14	6	40	-7	-27
o/w At equity result	-	-	-	-	-	-
o/w Other net income	7	5	6	5	23	5
Risk result	-2	16	2	-23	-8	-1
Operating expenses	17	17	16	12	62	9
Compulsory contributions	10	-	-	-	10	9
Operating result	16	60	14	-56	34	-7
Pre-tax result	16	60	14	-56	34	-7
Total Assets	21,351	19,414	18,337	18,904	18,904	11,155
o/w Assets excl repos, collaterals and trading assets	9,609	8,809	8,187	7,985	7,985	3,763
Liabilities	18,724	17,028	16,301	16,894	16,894	9,928
Exposure at default	10,794	9,827	9,226	8,916	8,916	4,701
Average capital employed	2,483	2,254	2,054	1,883	2,174	1,622
RWA credit risk (end of period)	10,717	9,778	9,319	8,806	8,806	7,268
RWA market risk (end of period)	2,802	2,203	2,060	1,965	1,965	1,819
RWA operational risk (end of period)	2,334	2,386	1,263	1,305	1,305	1,421
RWA (end of period)	15,853	14,367	12,643	12,075	12,075	10,508



Others & Consolidation

€m	Q1 2018	Q2 2018	Q3 2018	Q4 2018	FY 2018	Q1 2019
Total clean revenues	72	15	53	96	237	86
Exceptional items	-	_	-1	-1	-2	-2
Total revenues	72	15	53	95	235	84
o/w Net interest income	50	92	103	86	330	114
o/w Net commission income	-7	-6	-8	-10	-30	-8
o/w Net fair value result	-4	-99	-57	-93	-253	-98
o/w Other income	33	27	15	113	188	76
o/w Dividend income	3	8	-4	5	12	-
o/w Net income from hedge accounting	-11	33	6	17	45	46
o/w Other financial result	9	-1	-5	3	6	-
o/w At equity result	-	-	-	-	-	-
o/w Other net income	33	-13	18	87	125	30
Risk result	-1	3	-3	-9	-10	2
Operating expenses	91	69	78	74	312	71
Compulsory contributions	38	1	1	2	42	38
Operating result	-58	-52	-30	11	-129	-23
Pre-tax result	-58	-52	-30	11	-129	-23
Total Assets	144,773	153,261	152,987	129,764	129,764	156,842
Liabilities	100,927	113,743	118,679	96,206	96,206	120,898
Average capital employed	5,024	5,154	5,267	5,364	5,191	5,126
RWA credit risk (end of period)	20,586	22,834	21,580	23,012	23,012	24,549
RWA market risk (end of period)	2,687	2,994	3,649	3,499	3,499	2,824
RWA operational risk (end of period)	3,640	3,590	3,859	3,564	3,564	2,139
RWA (end of period)	26,913	29,418	29,089	30,076	30,076	29,512



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Part of Segment Private and Small Business Customers

€m	Q1	Q2	Q3	Q4	FY	Q1
	2018	2018	2018	2018	2018	2019
Total clean revenues	253	265	265	257	1,040	274
Exceptional items	52	-	-	-1	52	-
Total revenues	305	265	266	257	1,092	274
o/w Net interest income	158	167	172	176	673	180
o/w Net commission income	65	59	56	52	233	55
o/w Net fair value result	31	40	38	22	131	45
o/w Other income	51	-	-1	6	55	-5
o/w Dividend income	-	1	-	-	1	-
o/w Net income from hedge accounting	-	-1	-1	1	-1	1
o/w Other financial result	1	-	-	2	4	4
o/w At equity result	-	-	-	-	-	-
o/w Other net income	49	1	-	2	52	-9
Risk result	-18	-48	-35	-20	-121	-30
Operating expenses	122	122	125	120	488	119
Compulsory contributions	52	28	29	29	137	74
Operating result	113	68	77	88	346	50
Pre-tax result	113	68	77	88	346	50
Total Assets	31,505	31,734	34,408	33,802	33,802	34,602
Liabilities	29,621	29,881	32,075	32,115	32,115	33,428
Average capital employed	1,956	2,028	2,094	2,129	2,049	2,156
RWA credit risk (end of period)	14,553	14,880	15,681	15,694	15,694	16,209
RWA market risk (end of period)	453	419	367	411	411	404
RWA operational risk (end of period)	1,702	1,707	1,777	1,524	1,524	1,511
RWA (end of period)	16,707	17,005	17,825	17,629	17,629	18,124
Cost/income ratio (excl. compulsory contributions) (%)	39.9%	45.9%	47.1%	46.8%	44.7%	43.5%
Cost/income ratio (incl. compulsory contributions) (%)	56.8%	56.4%	58.1%	57.9%	57.3%	70.7%
Operating return on CET1 (RoCET) (%)	23.2%	13.4%	14.6%	16.6%	16.9%	9.4%
Operating return on tangible equity (%)	23.0%	13.3%	14.2%	16.3%	16.6%	9.0%



Commerzbank Group

Exceptional Revenue Items

€m	Q1	Q2	Q3	Q4	FY	Q1
an a	2018	2018	2018	2018	2018	2019
Exceptional Revenue Items	1	18	18	-115	-78	-34
o/w Net interest income	-26	-17	-20	-17	-80	-22
o/w Net fair value result	14	50	31	-139	-44	18
o/w Other income	14	-14	7	40	46	-30
o/w FVA, CVA / DVA, OCS, Other ACR valuations (NII, NFVR)	-24	43	41	-95	-36	-15
PSBC	25	-25	-22	-23	-44	-20
o/w Net interest income	-27	-25	-23	-21	-95	-19
o/w Net fair value result	-	-	1	-2	-2	-1
o/w Other income	52	-	-	-	52	-
o/w FVA, CVA / DVA (NII, NFVR)	-	-	1	-2	-2	-1
CC	-1	-8	15	-49	-43	-8
o/w Net interest income	1	-	-2	-2	-3	-3
o/w Net fair value result	-1	-8	16	-47	-40	-5
o/w Other income	-	-	-	-	-	-
o/w FVA, CVA / DVA, OCS (NII, NFVR)	-1	-8	15	-49	-43	-8
ACR	-23	52	26	-43	12	-3
o/w Net interest income	-	7	5	6	17	-
o/w Net fair value result	15	59	15	-89	-	27
o/w Other income	-38	-14	7	40	-6	-30
o/w FVA, CVA / DVA, Other ACR valuations (NII, NFVR)	-23	52	26	-43	12	-3
O&C	-	-	-1	-1	-2	-2
o/w Net interest income	-	-	-	-	-	-
o/w Net fair value result	-	-	-1	-1	-2	-2
o/w Other income	-	-	-	-	-	-
o/w FVA, CVA / DVA (NII, NFVR)	-	-	-1	-1	-2	-2

Description of Exceptional Revenue Items

·			
2018	€m	2019	€m
Q1 PPA Consumer Finance (PSBC)	-27	Q1 PPA Consumer Finance (PSBC)	-19
Q1 Polish group insurance business (PSBC)	52		
Q2 PPA Consumer Finance (PSBC)	-25		
Q3 PPA Consumer Finance (PSBC)	-23		
Q4 PPA Consumer Finance (PSBC)	-21		



Group equity composition

	Capital Q4 2018 End of period €bn	Capital Q1 2019 End of period €bn	Capital Q1 2019 Average €bn				Ratios Q1 2019 %		Ratio Q1 2019 %
Common equity tier 1 B3 capital	23.2	23.6	23.4	1	\rightarrow	Op. RoCET	4.2%	CET1 ratio	12.7%
DTA	1.2	1.2		_					
Defined benefit pension funds	0.3	0.1							
Prudent Valuation	0.5	0.3							
IRB shortfall	0.2	0.2							
Other regulatory adjustments	0.9	0.9							
Tangible equity	26.3	26.3	26.3	1	\rightarrow	Op. RoTE	3.7%		
Goodwill and other intangible assets	2.8	2.8	2.8	_				•	
IFRS capital	29.2	29.1	29.1	1					
Subscribed capital	1.3	1.3		_					
Capital reserve	17.2	17.2							
Retained earnings ²	8.9	9.5							
Currency translation reserve	-0.3	-0.2							
Revaluation reserve	-0.0	0.0							
Cash flow hedges	-0.0	-0.0							
Consolidated P&L	0.9	0.1							
IFRS capital without non-controlling interests	28.0	27.9	27.9	1	\rightarrow	RoE on net result	1.7%		
Non-controlling interests (IFRS)	1.2	1.2	1.2	_		RoTE on net result	1.9%		

¹⁾ Includes consolidated P&L reduced by dividend accrual

²⁾ Excluding consolidated P&L reduced by dividend accrual



Glossary – Key Ratios

Key Ratio	Abbreviation	Calculated for	Numerator	Denominator			
				Group	Private and Small Business Customers and Corporate Clients	Asset & Capital Recovery	Others & Consolidation
Cost/income ratio (excl. compulsory contributions) (%)	CIR (excl. compulsory contributions) (%)	Group as well as segments PSBC and CC	Operating expenses	Total revenues	Total revenues	n/a	n/a
Cost/income ratio (incl. compulsory contributions) (%)	CIR (incl. compulsory contributions) (%)	Group as well as segments PSBC and CC	Operating expenses and compulsory contributions	Total revenues	Total revenues	n/a	n/a
Operating return on CET1 (%)	Op. RoCET (%)	Group and segments (excl. O&C)	Operating profit	Average CET1 Basel 3 fully loaded ¹	12% ² of the average RWAs (YTD: PSBC €42.5bn, CC €99.3bn)	15% ² of the average RWAs (YTD: €10.8bn)	Excess capital reconciling to Group CET1
Operating return on tangible equity (%)	Op. RoTE (%)	Group and segments (excl. O&C)	Operating profit	Average IFRS capital after deduction of goodwill and other intangible assets ¹	12% ² of the average RWAs plus average regulatory capital deductions (excluding goodwill and other intangible assets) (YTD: PSBC €0.2bn, CC €0.7bn)	15% ² of the average RWAs plus average regulatory capital deductions (excluding goodwill and other intangible assets) (YTD: €0.2bn)	Excess capital reconciling to Group tangible equity
Return on equity of net result (%)	Net RoE (%)	Group	Consolidated Result attributable to Commerzbank shareholders	Average IFRS capital without non- controlling interests ¹	n/a	n/a	n/a
Net return on tangible equity (%)	Net RoTE (%)	Group	Consolidated Result attributable to Commerzbank shareholders	Average IFRS capital without non- controlling interests after deduction of goodwill and other intangible assets ¹	n/a	n/a	n/a
Key Parameter	Calculated for	Calculation					
Total clean revenues	Group and segments	Total revenues excluding exceptional revenue items					
Underlying Operating Performance	Group and segments	Operating result excluding exceptional revenue items and compulsory contributions					

¹⁾ Includes consolidated P&L reduced by dividend accrual

simple - digital - efficient



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Financial calendar

22 May 07 Aug 07 Nov

Annual General Meeting Q2 2019 results Q3 2019 results



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